Role of Agriculture in the U.S. Carbon Market



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CHICAGO CLIMATE EXCHANGE, INC.



CCX: A Global Exchange Platform

- > Chicago Climate ExchangeTM (CCX)
- Launched 2003 with 14 members, now 325+ members (US, CA, MX, BR, NZ, AU, CH)
- > European Climate ExchangeTM (ECX)
- > FSA-regulated futures market for European CO₂ Allowances
- ➤ Launched April, 2005 accounts for 80-90% of total exchange traded volume in the EU ETS
- **▶** Chicago Climate Futures Exchange™ (CCFE)
- > CFTC-regulated futures exchange for U.S. SO₂ allowances and U.S. NOx Ozone Season allowances
- Launched in December 2004, world's first environmental derivatives exchange
- **▶** Montreal Climate Exchange[™] (MCeX)
- > Joint venture with the Montreal Bourse
- > To host Canadian GHG trading, other environmental markets
- **▶** New York Climate Exchange™ and Northeast Climate Exchange™
- > Developing financial instruments for northeast Regional Greenhouse Gas Initiative (RGGI)
- > California Climate ExchangeTM
- > Developing financial instruments relevant to the California Global Warming Solutions Act, AB32
- > India Climate ExchangeTM
- (In development)



What is Chicago Climate Exchange?

Chicago Climate Exchange (CCX®) is the world's first and North America's only voluntary, legally binding pilot greenhouse gas reduction, audit, registration and trading program for emission sources and offset projects in North America, Brazil and globally.



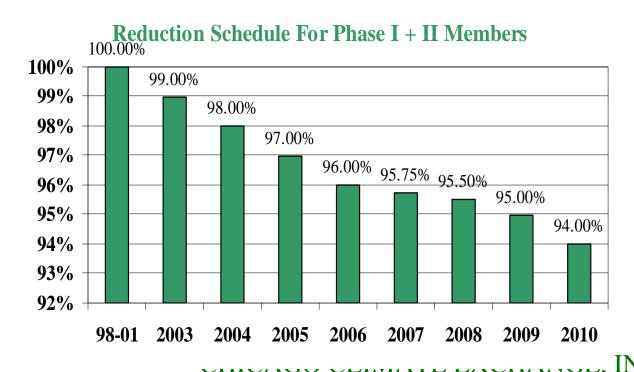
CCX Market Architecture (2003-2010)

<u>Phase I:</u> Members made legally binding commitments to reduce or trade 1% per year from 2003-2006, for a total of 4% below baseline.

Baseline = Avg. emissions from 1998-2001, emissions in 2000 (Phase II)

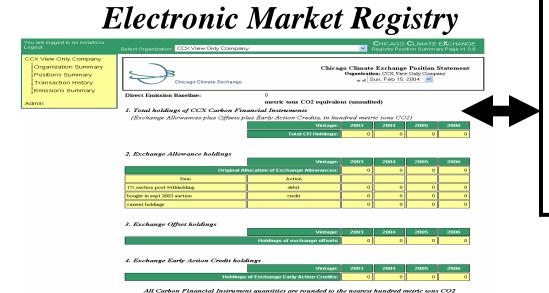
Phase II: Legally binding commitments to reduce to 6% below baseline by 2010.

Economic Growth Provision limits recognized emission increase to 2% above baseline in 2003, 2004, 3% above baseline 2005-2010





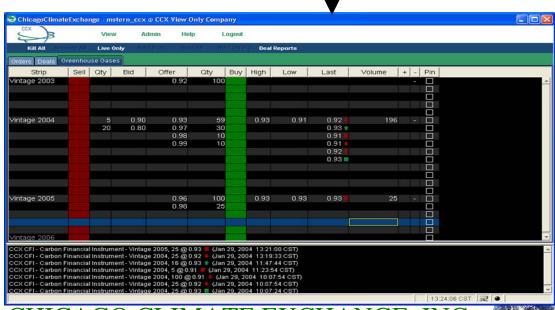
CCX® Comprehensive Market Structure



Comprehensive Rules System

- •Emitters: Standard baseline. multi-year allowance stream equal to reduction targets
- Offset Providers (project credits)
- Emission audits, project verification
- Liquidity ProvidersAssociate Members

Webaccessible **Electronic Trading Platform**



Chicago Climate Exchange Members

Aerospace and Equipment

Rolls-Royce

Automotive

Ford Motor Company

Beverage Manufacturing

New Belgium Brewing Company

Chemicals

Dow Corning Dupont Rhodia Energy Brasil, Ltda

Electric Power Generation

AGL Energy (AU)
American Electric Power
Associated Electric Cooperative
Central Vermont Public Service
DTE
Duquesne Light Company
Green Mountain Power
Manitoba Hydro
NRG

Electronics

TECO Energy, Inc.

Motorola, Inc.
Sony Electronics
Square D/Schneider Electric N.A

Environmental Services

Wasatch Waste Mgmt District
Waste Management, Inc.

Food Processing

Premium Standard Farms

Forest Products Companies

Abitibi-Consolidated Aracruz Celulose, S.A. Cenibra Nipo Brasilliera, S.A. International Paper Klabin, S.A. MeadWestvaco Corp. Stora Enso North America Temple-Inland, Inc.

Information Technology

IBM

Manufacturing

Bayer Corporation Interface, Inc. Knoll, Inc. Ozinga Bros., Inc. United Technologies*

State & Local Governments

The State of Illinois*
The State of New Mexico
King County, WA*
City of Aspen
City of Berkeley
City of Boulder
City of Chicago
City of Melbourne, Australia*

Pharmaceuticals

Baxter International, Inc.

Universities

The University of Iowa Hadlow College Michigan State University * The University of Minnesota The University of Oklahoma Tufts University

Recreation

Aspen Skiing Company

Retail

Safeway Stores

Semiconductors

Freescale Semiconductor Intel STMicroelectronics

Steel

Roanoke Electric Steel Corp.

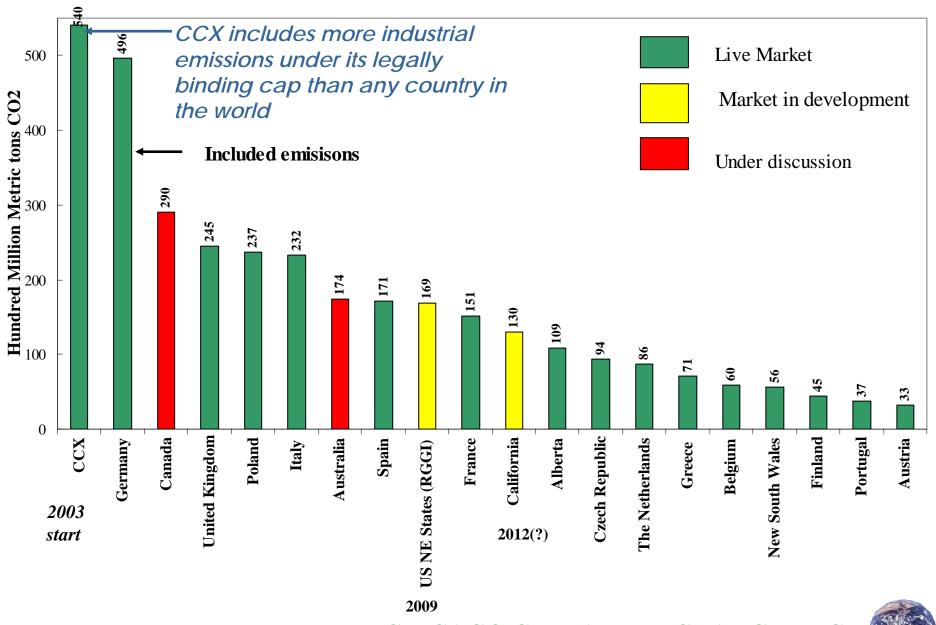
Transportation

Amtrak San Joaquin Regional Rail

TE EXCHANGE, INC.

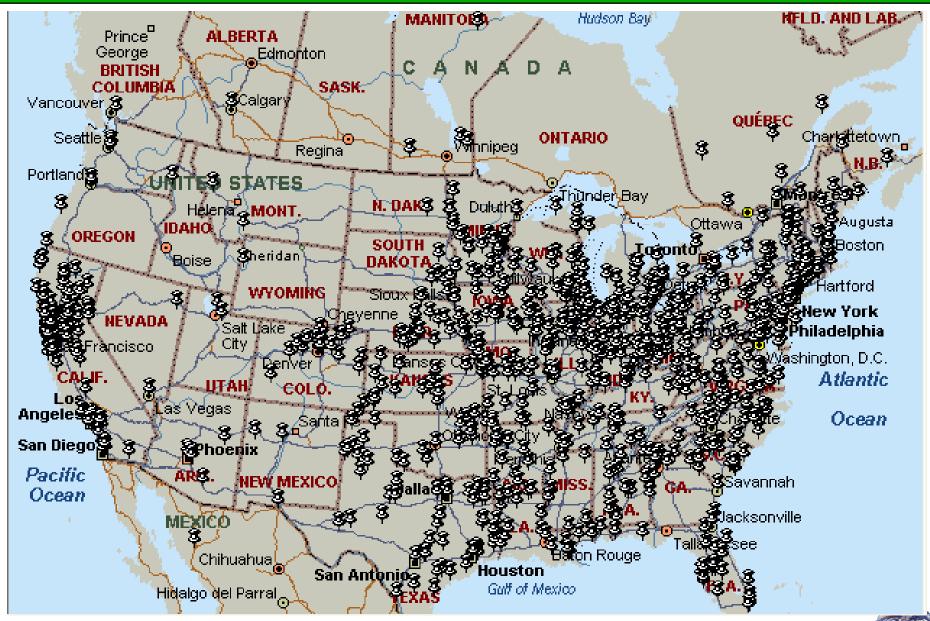


Size of Live, Emerging, Possible GHG Markets



Chicago Climate Exchange Member Facilities

(partial coverage)



CCX Associate Members

Architecture/Planning

Mithun, Inc.

Brokerage Services

Amerex Energy

Consulting

Domani, LLC
Global Change Associates
Natural Capitalism, Inc.
RenewSource Development,
I. P.

Rocky Mountain Institute

Documentary Production

Cloverland, Inc.

Energy and Management Services

Orion Energy Systems Ltd Sieben Energy Associates Thermal Energy International

Engineering

Rumsey Engineers, Inc. Vanasse Hangen Brustlin, Inc. **Financial Services**

Access Industries, Inc. MB Investments, LLC

Financing Agencies

Ohio Air Quality Development Authority

Green Power Marketers

Green Mountain Energy Company

Information Technology

Open Finance LLC Intercontinental Exchange

Legal Services

Foley & Lardner, LLP Sullivan & Cromwell, LLP

Non-Governmental Organizations

American Coal Ash Association American Council on Renewable Energy Delta Institute

Houston Advanced Research Center Midwest Energy Efficiency Alliance World Resources Institute

Private Colleges

Presidio School of Management

Risk Management

The Professional Risk Managers' International Association

Religious Organizations

Jesuit Community of Santa Clara University

Renewable Energy

Airtricity Intergy Reknewco, Ltd.

Retiring/Offsets

Carbonfund.org Terrapass, Inc.

Social Investment

KLD Research & Analytics Pax World

Technology

Millennium Cell Polar Refrigerant Technology

Trade Associations

Confederation of British Industry





Why Are So Many Businesses, Governments and Institutions Taking Direct Action via CCX Membership?

Practical and strategic drivers:

- Competitive advantages through leadership:
 - obtain practical expertise through "hands-on" participation
 - build institutions: first-mover; global linkages
 - get ahead of disparate regulations, prepare for policy
 - reduce long-term mitigation costs
 - improve focus on energy efficiency, identify free savings
 - build carbon price into minds of operators and planners
 - trading profits, possible early action crediting
 - positioning in face of major growth in social investing
 - meet fiduciary commitments to shareholders and other stakeholders



CCX Participant Members

Offset Aggregators

C-Green Aggregator, LLC
Delta Institute
Environmental Carbon Credit Pool,
LLC
Environmental Credit Corp.
First Capital Risk Management, LLC
lowa Farm Bureau
National Carbon Offset Coalition
North Dakota's Farmers Union

Offset Providers

Beijing Shenwu Thermal Energy Trading
Hubei Sanhuan
Gallo Cattle
Granger Holdings
Intrepid Technologies, Inc.
Lugar Stock Farm
Precious Woods Holdings
Sexton Energy
Sustainable Forestry Management, Ltd.

Liquidity Providers

AGS Specialists, LLC
Amerex Energy
Breakwater Trading, LLC
Calyon Financial, Inc.
Cargill Power Markets, LLC
Eagle Market Makers, LLC
Evolution Markets, LLC
EXO Investments
FCT Europe, Ltd.
First New York Securities, LLC.
Friedberg Mercantile Group,
Ltd.

Galtere International Master
Fund, LP
GFI Securities, LLC
Goldenberg, Hehmeyer & Co.
Grand Slam Trading, Inc.
Grey K Environmental Fund, LP
Haley Capital Management
ICAP Energy, LLC
Kottke Associates, LLC
The League Corp.
Marquette Partners, LP
Natsource, LLC

Peregrine Financial Group
Rand Financial Services, Inc.
Serrino Trading Co.
Shatkin Arbor, Inc.
S.R. Energy, LLC
SwissRe Financial Products
Corp.
TEP Trading 2 Ltd.
TradeLink, LLC
Tradition Financial Services,
Ltd.
TransMarket Group, LLC





CCX Offset Projects: Maximizing the Solution Set

- Project-based mitigation offers low-cost, win-win greenhouse gas mitigation
- Large volumes of project-based mitigation must be integrated into the market
 - Predictable, verifiable rules
 - Low transaction costs
 - Maximize participation
- Landfill, agricultural and coalmine methane: Waste Management (IN, TX), Others (PA, etc), Environmental Credit Corp., Premium Standard Farms (MN, WA, TX)
- Agricultural soils: Iowa Farm Bureau, Delta Institute (midwest), North Dakota Farmers Union, C-Green (Canada), National Carbon Offset Coalition (mountain)
- Reforestation: Precious Woods (Costa Rica)
- Fuel switching: IdleAire (CA, TX)
- All projects undergo independent verification by approved entities
 - Offsets equal to approximately 18 million metric tons CO₂ generated to date (12% of total reductions)

CHICAGO CLIMATE EXCHANGE, INC.



Stable, predictable offset rules contribute to successful GHG mitigation financing

FirstCall/ -- Intrepid Technology and Resources, Inc. (ITR) (OTC Bulletin Board: IESV), a renewable energy company, has recently signed an Engagement Letter with the brokerage firm of Ferris Baker Watts, Washington D.C., to commence the marketing and placement of 17,790,000 dollars in Tax Exempt Industrial Revenue Bond financing. The financing, expected to be completed within 45-60 days, will provide ITR the capital to triple the size of their existing biogas facility near Rupert, Idaho, (and) construct the Westpoint Dairy biogas plant, ...

our ability to sell the substantial number of green credits that the system produces on the Chicago Climate Exchange makes these four projects very attractive to ITR's shareholders. At the same time we provide enhanced air, ground and water quality for the livestock owner.

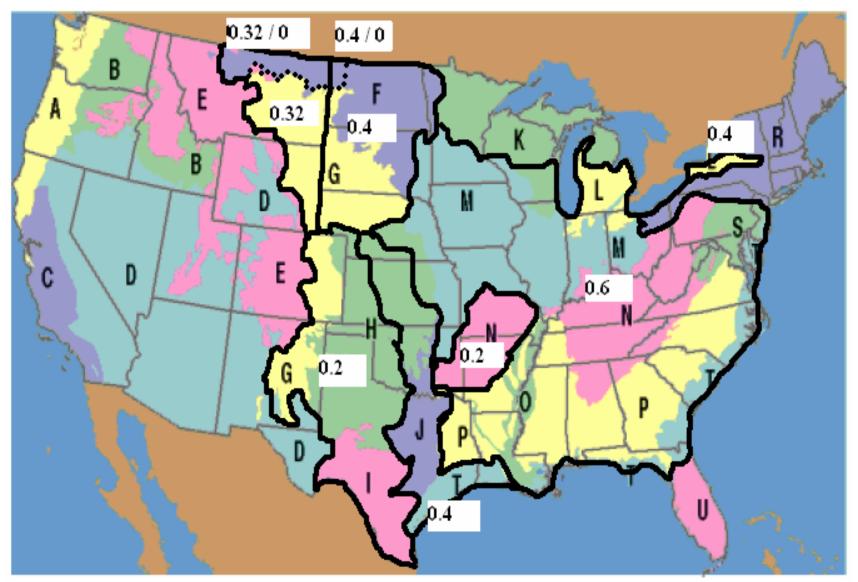
Minnesota
dairy farmer
receives first check
from sale of CCX
methane-destruction
Offsets





CCX Offsets Rates for Continuous Conservation Tillage

(mtons/acre/year, 5-year contracts)



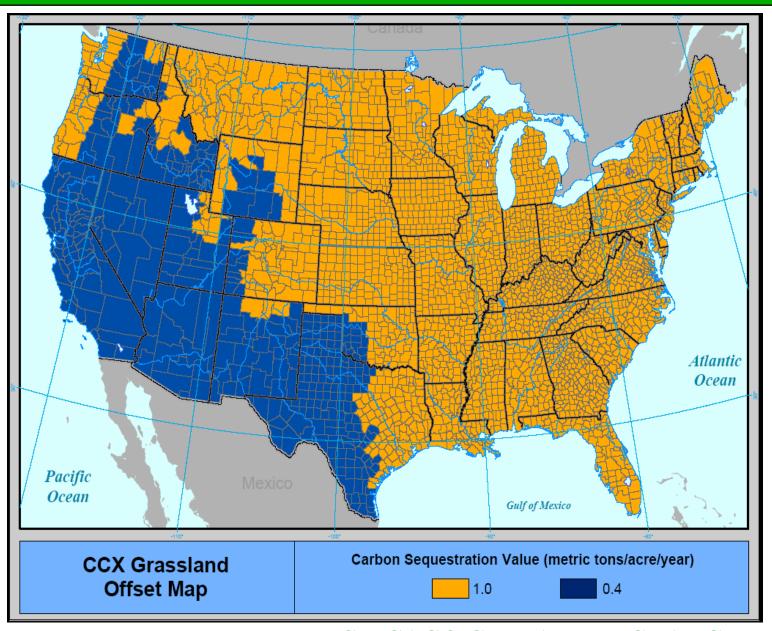


Ag Soil Offsets Rationale: Conservation Tillage

- Conservation tillage DOES remove carbon from air
 - produces multiple, including adaptation to climate change
 - specifically cited in UNFCCC, Kyoto, IPCC
- CCX requirement: farmer must do CT on enrolled field all 5 yrs
- Systemically, BAU is NOT continuous no-till (<5% of U.S. cropland)
- Impossibility of clearly defining historic start dates; perverse incentive to till if only "new" no-tillers allowed in
- Long-time no-tillers are reliable, and deserve credit too bronze medal for gold medal farmers no historic credit given by CCX
- No credit for early action or for reduced fuel burn (CCX conservativeness bias)



CCX New Grassland Offsets Crediting Rates





CCX Grazing land BMP Offsets*

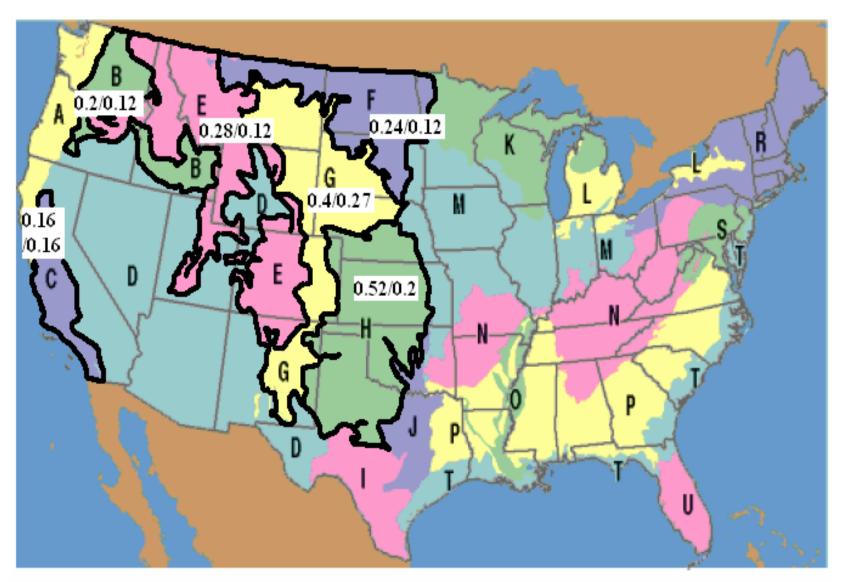
*these rules and verification procedures are undergoing refinement

- > Required Grazing Practices:
- Light or Moderate Stocking rates (Animal Days/Acre)
- Livestock Distribution (rotational grazing)
- Seasonal grazing (vs. continuous)
- > Locations: CA, CO, ID, KS, MT, NE, ND, NM, OK, OR, SD, TX, WA, WY
- USDA Land Resource Regions (LRR), Annual Precipitation between 14"-40"
- > Credit Rates: 0.12-0.52 metric tons/acre/year



CCX Offsets Issuance Rates for Grazing land BMP

(mtons CO₂/acre/year, higher rates apply to formerly degraded land)





CCX Market Activity

2005 metric tons CO₂ traded: 1.3 million

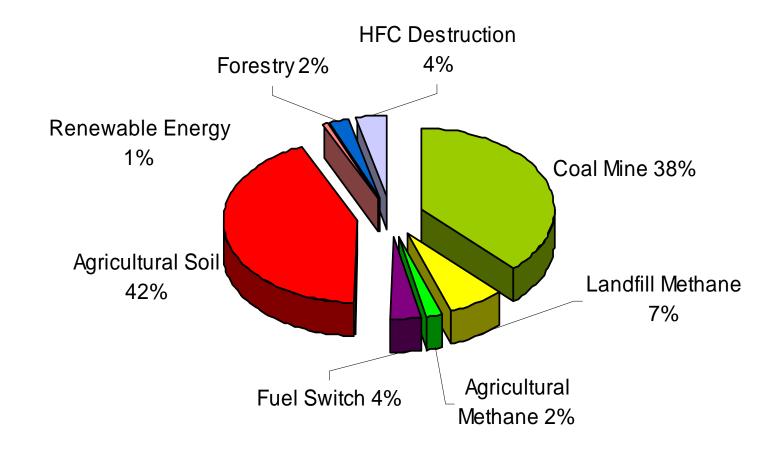
2006 metric tons CO₂ traded: 10.6 million

2007 metric tons CO₂ traded to date: 18 million

• Most trades have occurred in the range of \$3 to \$4 per ton

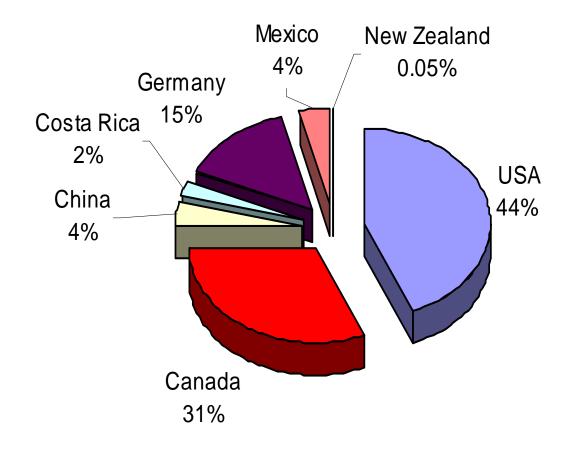


CCX Offset Portfolio by Type (Projects registered through September 2007)



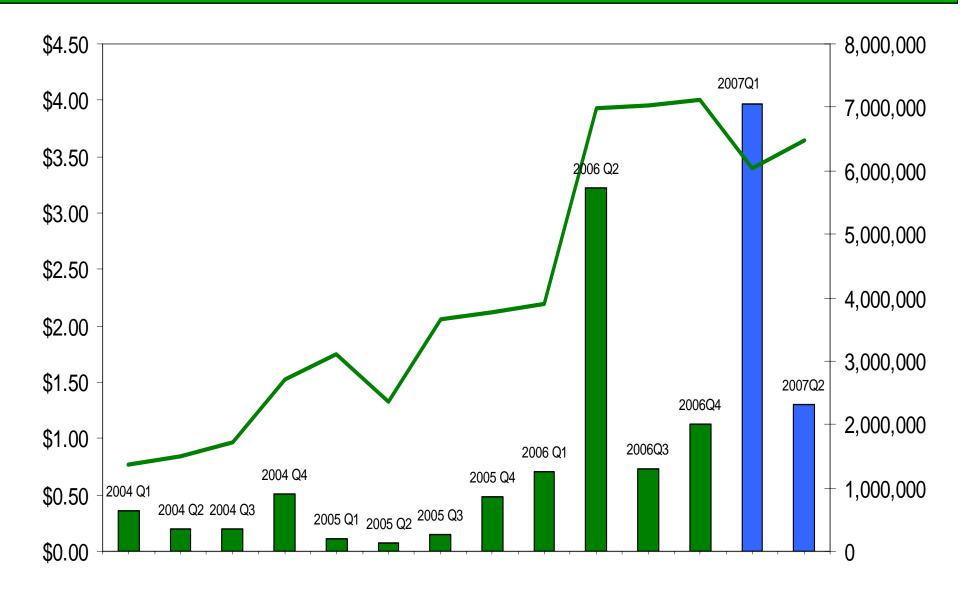


CCX Offset Portfolio by Country (Projects registered through September 2007)





CCX Quarterly Price & Volume





Views on CCX

"What would be wrong, at least on a theoretical basis, with taking what you have come up with by way of requirements for your (CCX) members and essentially mandating that everybody in the country comply with those?"
Senator Jeff Bingaman (D-NM), ranking minority member, Senate Energy & Natural Resources Committee, April 4, 2006

> "the Chicago Climate Exchange is providing an innovative means of involving American businesses and citizens in the effort to protect the environment...I listed my farm in Indiana on the Chicago Climate Exchange to set an example for farmers and foresters in my state and throughout America...For example, the exchange mechanism could be utilized by turning unused farmland into tree farms that sequester carbon while providing farmers with extra money... In short, American farmers could become the vanguard in using market forces to the benefit of both the environment and the pocketbook..."

Senator Richard Lugar (R-IN)

> "The CCX is leading the way toward a future in which reducing greenhouse gases could bring not only environmental rewards, but financial ones too."

Al Gore, from An Inconvenient Truth (book version), 2006

