

Chapter XVI:

**Funding and Assistance
Programs**

Chapter XVI: Funding and Assistance Programs

Note: Several types of information are needed to develop a business plan. To keep the volume of information in a manageable form, the material has been divided into Chapter XII-Decision Making and Business Planning; Chapter XIII- Regulations and Legal Concerns; Chapter XIV-Liability Insurance; Chapter XV-Marketing; and Chapter XVI-Funding and Assistance Programs. It is necessary to review all of the chapters when developing a comprehensive business and marketing plan.

Building Better Rural Places

Published by the USDA with the Michael Fields Agriculture Institute

This publication is a resource guide to federal programs offering assistance in agriculture, forestry, conservation, and rural community development. This publication is being updated and the latest version is on the web at ATTRA and SARE.

Available online at: <http://www.attra.org/guide/index.html>

Appropriate Technology Transfer for Rural Areas

PO Box 3657

Fayetteville, AR 72702

Ph: 800 346 9140

Fax: 201 442 9842

United States Small Business Administration

SBA has office locations in a state. They are ready to provide guidance in the development of a business plan and financial loan assistance. The website provides easy access to all the state and regional offices, publications, loan information and other reports and services.

www.sba.gov or

Ph:800-827-5722

Cultural Funding: Federal Opportunities

A website that gives a listing of all the federal funding sources for cultural activities. A printout is in the Resource Manual. Visit the website to get the latest updates.

Website is www.arts.endow.gov and click on “Resources” and then onto “Cultural Funding.”

Federal Financial Assistance at a Glance

National Rural Electric Cooperative Association

This publication is a guide to federal grants and loans. It includes a directory and helpful internet resources.

Available from:

NRECA website: www.nreca.org/products

NRECA Fulfillment

4301 Wilson Boulevard

Arlington, VA 22203-1860

Ph: (703) 907-5600

USDA Rural Development Website

Funds Available

This website provides a list of current USDA programs that offer grants or funding. The list includes linked applications forms for the funds.

<http://www.rurdev.usda.gov/rd/nofas/index.html>

Rural Community Empowerment Program

Rural Empowerment Zones and Economic Communities (EZ/EC)

This is a federal program designed to help revitalize rural communities by creating economic opportunities and sustainable community development, developing strategic visions for change and community based partnerships. The program focuses on fomenting long-term partnerships between the federal government and rural communities. Their website contains more information on their aid programs and other important information.

Website: <http://www.ezec.gov/>

Stop 3203

1400 Independence Ave., SW

Washington, DC, 20250-3203

Ph: (202) 619-7980

Cooperative State Research, Education and Extension Service Funding Opportunities Website

This website provides a list of CSREES funding opportunities that include federal grants and other programs. Application forms are also available.

<http://www.reeusda.gov/1700/funding/ourfund.htm>

Street Smart Financing For The Home-Based Entrepreneur

By Ted Wooley

Small Office IRJ (May 6, 2002)

This article provides information on unconventional ways to finance your business.

Available online at:

www.insiderreports.com/storypage.asp_Q_ChanID_E_SO_A_StoryID_E_20000048

or

http://www.bizoffice.com/library/files/financing_street.txt

Loans for Beginning Farmers and Ranchers and Farm Loans Fact Sheet

FSA

This publication provides information on farm loans available to beginning farmers and ranchers. The FSA, which helped put together this fact sheet, directs a program that assists beginning farmers or existing farmers in making transitions or improvements. The publication is available online at:

<http://www.fsa.usda.gov/pas/publications/facts/begloan01.pdf>

Information about other beginning farmer/rancher programs is available from Mark Falcone at (202) 720-1632.

National Council of State Agricultural Finance Programs: Biennial Directory of State by State Agricultural Loan Programs. (NCOSAFP)

This organization exists to keep its members informed on state programs being developed across the nation and on farm finance issues emerging in Washington, D.C. For information about your state, call Wayne Nelson 800-432-3276 or email: waynen@gwtc.net.

Landowner's Survival Guide: Resources for Agricultural Landowners in MD, VA, and WV

Future Harvest – CASA

This is a new 62-page guide that highlights resources on a variety of production, marketing, stewardship and conservation topics. Each chapter includes general information about grants and financial assistance, publications, people who can help, and web/internet resources. See Chapter I for table of contents.

Cost: \$5.00 (free for Future Harvest-CASA members)

Available from Future Harvest-CASA

Website: www.futureharvestcasa.org

106 Market Court

Stevensville, MD 21666

Ph: (410) 604-2689

Email: fhcasa@verizon.net

Small Farms@USDA

This website contains links to other organizations, funding opportunities and information on USDA small farm activities. Go to: www.usda.gov/oce/smallfarm/hotlinks.htm

Community Food Projects Competitive Grants Program Website

This program is intended to help eligible private non-profit entities that need a one-time infusion of Federal assistance to establish and carry out multi-purpose community food projects. Projects are funded from \$10,000-\$250,000 and from one to three years.

Website: <http://www.reeusda.gov/crgam/cfp/community.htm#Purpose>

Dr. Elizabeth Tuckermanty

CSREES/CFPCGP

1400 Independence Avenue SW

Stop 2241

Washington, DC 20250-2241

Ph: 202 205 0241

Fax: 202 401 6488

Email: etuckermanty@reeusda.gov

NOAA Restoration Center

Funding Opportunities for Community Based Restoration

This website provides a list of partnerships that offer various funding opportunities for the restoration of fishery habitats across Coastal America.

<http://www.nmfs.noaa.gov/habitat/restoration/funding.html>

Growing New Farmers Service Provider Consortium

The GNF Consortium represents over 150 organizations committed to providing programs, services, and advocacy for the region's new farmers. The GNF also has grants for new programs available to members.

Website: <http://gnf.bigmindcatalyst.com>

ABC's of Borrowing

By Mark Van Note

US Small Business Administration (1990)

Available online at: www.bizoffice.com/library/files/abcs.txt

SBA Lender Weekly

SBA Lender Weekly is a free email newsletter that provides SBA lender news, SBA procedural notices, and SBA Federal Register notices. To receive this newsletter, contact Robert Coleman at robert.coleman@colemanpublishing.com.

Street Smart Financing For The Home-Based Entrepreneur

By Ted Wooley

Small Office IRJ (May 6, 2002)

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Available online at

www.insiderreports.com/storypage.asp_Qchanid_e_so_a_story_e_20000048

Or http://www.bizoffice.com/library/files/financing_street.txt

Small Business Financial Status Checklist

US Small Business Administration (SBA)

This publication offers a checklist for keeping your finances in order.

Available online at: www.bizoffice.com/library/files/stat.txt

Financing For the Small Business

US Small Business Administration (SBA)

This publication provides information on how to finance a small business.

Available online at: www.bizoffice.com/library/files/fin.txt

GreenWorks

GreenWorks, part of the Environmental Fund for Pennsylvania, is an organization that provides information on and grants for environmental conservation and awareness. Their website contains a search feature, an electronic newsletter, information on their grants and programs, the largest collection of environmental videos available online, and an educational page for kids.

Website: <http://www.greenworks.tv>

Ph: 1-800-334-3190 or (215) 545-5880

Email: talktous@greenworks.tv

Grant Station Website

This website is a comprehensive tool for grant seekers; it provides information on networking and funding strategies, and current news and recommended books. Members can access the websites, Find a Funder search engine and Grant Seekers Toolkit as well.
<http://grantstation.com/>

The Small Business Financial Resource Guide

6th edition

Managing Editor and Writer: Paul A. Arnold

This publication is a comprehensive source of available financing options and government and private-sector resources. It is designed to direct your business to the right type of financing.

Website: <http://www.bradcom.com>

PO Box 710720

Herndon, VA 20171-0720

Ph: (703) 471-6543

Small Farms Programming Grant Awards

These grants are given to extension coordinators with innovative program ideas that are targeted at small farms.

Dave Smith

Ph: (607) 255-7286 or (607) 255-9227

Email: rds4@cornell.edu

Agriculture and Food Systems Sustainability

Cornell Cooperative Extension

162 Morrison Hall

Cornell University

Ithaca, NY 14853

Innovation Network Work Station

This website provides a free workstation that allows users to build a blue print for designing, evaluating, and budgeting a successful program.

<http://www.innonet.org/workstation/about.cfm>

The Progress Fund

The Progress Fund is a nonprofit Community Development Financial Institution that provides expertise and capital to businesses in rural southwestern and central Pennsylvania, and northern West Virginia. It is expanding into Maryland and Virginia. It provides funds for agriculture direct marketing businesses along with it rural business community development efforts.

Website: www.progressfund.org

Ph: 724-529-0384

The Progress Fund

200 Main Street, 2nd Floor

PO Box 400

Dawson, PA 15428

Central New York Agritourism and Education Program

This is an example of how a region is funding its agritourism program.

For more information call: 866-AGTOURS or contact the

CNY RC&D Project, Inc

99 North Broad Street

Norwich, NY

Ph: 607-334-4715

Lessons in Farm Transfer Policy: A Review of Public Support for Intergenerational Farm transition Work in the U.S.

By Steve Schwartz, Marion Bowlan and Grace Jones

This report looks at the challenges, Farm Link role, current public policy and recommendations.

A copy of the report can be obtained by contacting

Steve Schwartz

California Farm Link

1823 Eleventh Street,

Sacramento, CA 95814

Ph: 916-447-4225

Email: farmlink@tomatoweb.com

www.grants.gov

Federal agencies are required to post all grant announcements on this web site. The site allow you to search by the type of activity, agency or date.

SBA Lender Weekly

This is a free email newsletter about SBS Procedural Notices and SBA Federal Register Notices.

Available by going to

www.sba.gov

The Small Business Financial Resource Guide, 6th Edition

Lists over 2,000 sources of assistance. This book is designed to guide you through the maze of financial programs and direct your business to the right type of financing.

Available from

2000 Braddock Communications Inc

PO Box 710720

Herndon, VA 20171

Ph: 703-471-6543

Building Better Rural Places

**Federal programs for sustainable agriculture, forestry,
conservation and community development**

A publication of the U.S. Department of Agriculture agencies
working together for sustainable rural development

in collaboration with

The Michael Fields Agricultural Institute

Original Authors:

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Revised by Valerie Berton and Jennifer Butler

Edited by Margaret Krome

USDA agencies and programs providing major support for this publication:

Resource Conservation and Development

Natural Resources Conservation Service

U.S. Forest Service

Sustainable Agriculture Research and Education Program

January 2001

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United States Small Business Administration

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Resources

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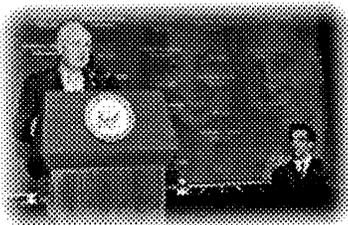
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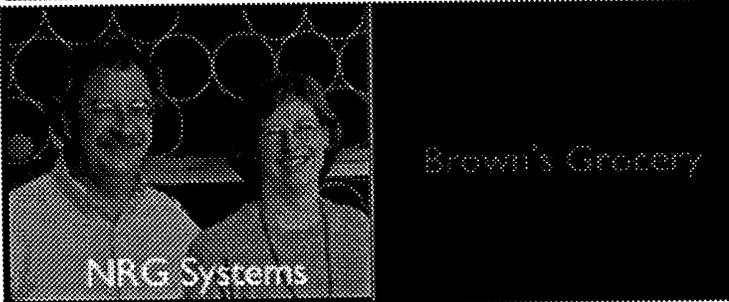
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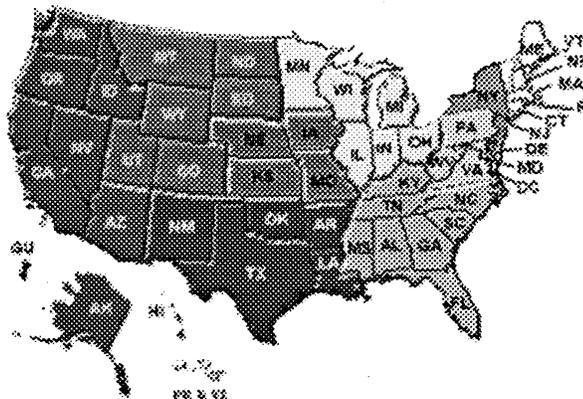


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Administrator

Hector V. Barreto, Administrator



Cultural Funding: Federal Opportunities

Program TYPES

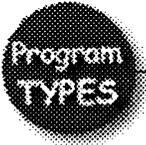
Federal Agency PROGRAMS

How to USE this Site

Reference TOOLS & TIPS

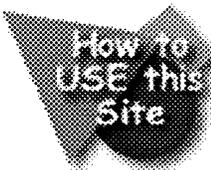
A National Endowment for the Arts online resource of Federal funding available for arts initiatives through national, state and local funding programs. Updated for 2002

 **NATIONAL ENDOWMENT FOR THE ARTS**



Search for programs similar to yours to see how they accessed federal dollars for arts and cultural programs. Each main category will lead you to examples of programs and the trail that was used to access the federal money at a local level. Sub-categories listed under the main categories can help you pinpoint the programs most like yours.

- Arts Education
 - ◆ Pre-Kindergarten
 - ◆ Kindergarten through 12th Grade
 - ◆ Special Education
 - ◆ Lifelong Learning
- Youth Development
 - ◆ Early Childhood
 - ◆ Prevention and Child Development
 - ◆ Intervention Programs
 - ◆ Job Training, Apprenticeships, and Life Skills
- Access to the Arts
 - ◆ Connecting Technology
 - ◆ Disability and Accessibility
 - ◆ Rural
 - ◆ Inner City
- Cultural & Heritage Preservation
 - ◆ Cultural and Heritage Tourism
 - ◆ Traditional Folk Arts Events and Learning
 - ◆ Documentation and/or Preservation of Heritage Collections and Sites
 - ◆ Community Cultural and/or Heritage Assessments
- Community Arts Partnerships
 - ◆ Transportation Design and Art
 - ◆ Design and Revitalization of Communities
 - ◆ Livable (Sustainable) Communities
 - ◆ Collaborative Partnerships



✦ **What It Is . . .** A resource intended to point you to an array of funding opportunities supported by federal dollars at the national, regional, state, and local levels.

At the core of this resource are specific examples of funded cultural programs. Information provided with each example includes:



- the name and contact information of the organization,
- a description of the funded activity,
- the year it was funded and the amount,
- a description of the federal source of the funds with Web site information, and
- a "money trail" showing how the dollars made their way from the federal source to the local organization.



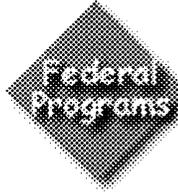
✦ **What It Is Not . . .** This is not a definitive, comprehensive resource. There are many examples of federally funded cultural activities that we do not know about. Not all relevant federal funding opportunities are included, and due to changes in the federal budget, there may have been changes in some of the funding programs we have included.

✦ **Help Us Grow . . .** Because this is a website resource, it can be easily expanded and updated. If you are familiar with a cultural program that has been funded with direct or pass-through federal dollars, please fill out the "[Help Us](#)" Form for our review. In addition, if you are aware of federal funding programs that have changed since the latest revision of this site, please use the form to provide us updated information.

✦ **How It Is Structured . . .** [See SiteMap](#)

Acknowledgments . . .

Research: Dian Magie, UNC Center for Craft, Creativity and Design
 Project Manager: Lee Kessler, NEA
 Web Design: Carlos Arrien, NEA



U.S. Department of Agriculture (USDA) Funding

1

Urban and Community Forestry Program

www.fs.fed.us/ucf/program_overview.htm

Competitive project grants, awarded through regional divisions, (www.fs.fed.us/spf/COOP/udf_regions.htm) to support people in urban areas and community settings to sustain shade trees, forest lands, and open spaces.

[See examples](#)

2

Arts and Rural Assistance Grant Program

www.arts.endow.gov/partner/Rural.html

A partnership between the National Endowment for the Arts and the Forest Service, that supports arts-based projects in three areas: 1) the arts and economic development; 2) the arts and community development; and 3) the arts and community heritage. Offered annually in selected Forest Service Regions through the State and Private Forestry/Cooperative Forestry Program.

[See examples](#)

3

Rural Community Assistance Programs

www.fs.fed.us/spf/coop/rca.htm

Competitive awards and grants through regional offices that facilitate and foster sustainable community development, linking community assistance and resource management. Rural community assistance

efforts include themes of healthy communities, appropriately diverse economies, and sustainable ecosystems. See examples

4

Rural Business Enterprise Grants

www.rurdev.usda.gov/rbs/busp/rbeg.htm

Competitive grants awarded to finance and facilitate development of small and emerging private business enterprises located in areas outside the boundary of a city or unincorporated areas of 50,000 or more and its immediately adjacent urbanized or urbanizing area. Grants are awarded through the Rural Business-Cooperative Service (RBS) to public bodies, nonprofit corporations, and Federally-recognized Indian Tribal groups. Application forms are available at the USDA Rural Development state offices. See examples

5

Fund for Rural America

www.reeusda.gov/fra

A competitive program supporting awards for research, extension and education grants addressing key issues that contribute to economic diversification and sustainable development in rural areas. The focus is preservation of economic viability of rural communities.

Examples are linked to the earlier Economic Recovery Program, a pilot effort in 13 states (Southern Forestry Initiative) that is now encompassed in Fund for Rural America.

See examples

6

Community Facilities Guaranteed Loan Program

www.rurdev.usda.gov/rhs/ProgramBriefs/brief_cp_direct.htm

Direct loans to nonprofit and public entities

for the construction of essential community facilities. Most loans are made at below-market interest rates and are aimed at serving financially challenged rural areas. Allowed expenses include purchase of land needed for construction of the facility, necessary professional fees, and equipment and operating costs. Essential community facilities include "Cultural and Educational Facilities" including museums and outdoor theatres. For more information see www.rurdev.usda.gov/rhs/cf/essent_facil.htm.

Program 7

Community Facilities Grant Program

www.rurdev.usda.gov/rhs/ProgramBriefs/brief_cp_grant.htm

Competitive grants to assist in the development of essential community facilities in rural areas and towns of up to 20,000 in population. Facilities include museums and outdoor theaters, and non-profit organizations are eligible to apply. Applications are through the USDA Rural Development Field Office.

See examples

Program 8

Economic Action Programs

www.fs.fed.us/spf/coop/eap.htm

Support to help rural communities build skills, networks, and strategies to address social, environmental and economic changes. Applications are processed through the state office and compete on a regional basis.

See examples

Program 9

Small Business Innovation Research (SBIR)

www.reeusda.gov/sbir/

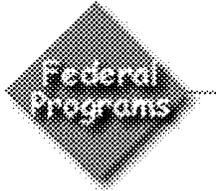
Competitive grants awarded to small businesses for the purpose of supporting research proposals related to opportunities in agriculture that could lead to significant

public benefit if the research is successful.
See examples

Section 10

**USDA Tribal Equity and Education
Grant**

See examples



U.S. Department of Commerce (DOC) Funding

1

Public Telecommunications Facilities Program (PTFP)

www.ntia.doc.gov/otiahome/ptfp/index.html

Competitive matching grants to support the planning and construction of public telecommunications facilities. The main objective of the program is to extend the delivery of public radio and television to underserved areas of the United States. See examples

2

Public Works Development Facilities Program

www.doc.gov/eda/html/pwprog.htm

Grants to help distressed communities attract new industry, encourage business expansion, diversify local economies, and generate long-term, private sector jobs. This can include business incubator facilities, technology projects and sustainable development activities. Applications through the regional office of the EDA. See examples

3

Economic Adjustment Program

www.doc.gov/eda/html/econadj.htm

Grants to states and local areas to facilitate adjustment to changes in their economic situation that occur suddenly or over time, and generally results from industrial or corporate restructuring, natural disaster, reduction in defense expenditures,

depletion of natural resources, or new Federal laws of requirements.

The program supports three types of grant activities: strategic planning, project implementation, and revolving loan funds.

Funding from this program is through the one of the six EDA regional offices. One the areas of support for communities with base closures see also <http://emissary.acq.osd.mil/oea/home.nsf>

[See examples](#)

4

Short Term Planning Grants

www.doc.gov/eda/

Planning grants to states, sub-state planning regions and urban areas to assist economic development planning and implementation activities such as economic analysis, definition of economic development goals, determination of project opportunities and the formulation and implementation of development programs that include systematic efforts to generate employment opportunities, reduce unemployment and increase incomes.

[See examples](#)

5

Local Technical Assistance

www.doc.gov/eda/

Grants to assist in solving specific economic development problems, respond to developmental opportunities, and build and expand local organizational capacity in distressed areas.

[See examples](#)

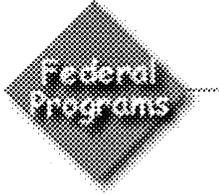
6

Defense Adjustment

www.doc.gov/eda/

Support for areas with changes in

economic conditions due to base closures.
See also U.S. Department of Defense,
Office of Economic Adjustment .
See examples



U.S. Department of Defense (DOD) Funding

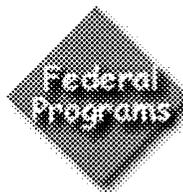
1

Economic Adjustment Grants

emissary.acq.osd.mil/oea/home.nsf/

Economic adjustment grants for technical and financial assistance to aid in planning for orderly, economical reuse of closing bases. Grants are provided to state and local governments directly impacted by a base closure.

A searchable data base of the 352 major and minor military bases and installations closed by the Defense Base Closure and Realignment Commissions (BRAC) go to <http://emissary.acq.osd.mil/oea/home.nsf/>.
See examples



U.S. Department of Education (ED) Funding

1

Title I, Part A: Improving Basic Programs Operated by Local Education Agencies

www.ed.gov/offices/OESE/CEP

Formula grants awarded to state education departments, sub granted to local education agencies, to provide supplemental education funding, especially in high-poverty areas where 50% or more of the students live in poverty. Projects receiving support provide effective transitions from preschool to school and from school to work. This is one of the largest federally funded elementary and secondary education program (\$8 billion for FY 1998-99).

2

State and Regional Services and Resources for the Federated State of Micronesia

www.ed.gov/

Provides formula support for education programs on the four islands of Micronesia.

3

Title VI: Innovative Education Program Strategies/School Improvement Programs

www.ed.gov/offices/OESE/SIP

Formula grants to assist local education reform efforts that are consistent with the Goals 2000: Educate America Act. These include accomplishing national education goals, meeting special education needs,

improving education through innovation, and supporting library services and development of instructional and media materials. Formula Grants are awarded to state education agencies who can subgrant to local education agencies.

Section 4

Arts in Education

www.ed.gov/offices/OESE/SIP/programs/aie.html

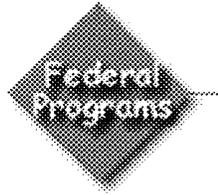
support for the Kennedy Center for the Performing Arts Education Program, music educators, and innovative programs in arts education.

Section 5

Innovative Education Program Strategies

www.ed.gov/offices/OESE/SIP/programs/index.html

Formula support to state agencies, regranted through competitive grants to local districts.



U.S. Department of Health and Human Services (HHS) Funding

Program 1

Community Services Block Grant (CSBG)

www.acf.dhhs.gov/programs/ocs/csbg/index.htm

Formula state/local grants to provide services and activities that have a measurable and potentially major impact on the causes of poverty in the community or in those areas of the community where poverty is particularly acute. Ninety percent of the CSBGs go to primarily locally-based community action agencies and/or organizations that serve seasonal or migrant farm workers. There are 950 community action agencies in the country. See examples

Program 2

Substance Abuse Prevention and Treatment Block Grant

www.samhsa.gov/csap/index.htm

Formula funding to states, sub granted to local agencies for training and technical assistance that connects people and resources with effective and innovative ideas, strategies, and programs aimed at reducing and eliminating alcohol, tobacco, and drug problems in our society. See examples

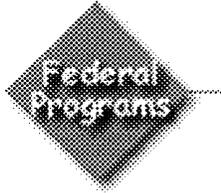
Program 3

Social and Economic Development Strategies (SEDS)

www.acf.dhhs.gov/programs/ana/

Competitive financial assistance grants supporting locally determined and

designed projects that address community needs and goals to Native American tribes. This program is designed to promote lasting self-sufficiency and enhance self-government.



U.S. Department of Housing and Urban Development (HUD) Funding

Program 1

Economic Development and Supportive Services Program (ED/SS)

www.hud.gov/progdsc/ed-ss.cfm

Competitive federal grants to aid public and Indian housing authorities in creating and operating programs that increase resident self-sufficiency and support independent living for their elderly and disabled residents.

Program 2

Youth Sports Program

Competitive federal grants to establish positive, drug-free activities for youth residing in public housing.

As of 2000 this program becomes part of the formula QHWRA (Quality Housing and Urban Development Act of 1998) funding to local communities (www.hud.gov/pih/legis/titlev.html).

Program 3

Native American Housing Block Grants

www.hud.gov/progdes/ihbg1208.cfm

Formula funding to tribal reservations for public housing on reservations throughout the country.

In 1996 Congress eliminated several separate programs and replaced them with a single block grant program that recognizes the right of Indian self-determination and tribal self-government.

Program 4**Indian Community Development Block Grants (ICDBG)**

www.hud.gov/progdes/icdbg.cfm

Formula funding to tribal reservations to provide decent housing, a suitable living environment, and economic opportunities primarily for low and moderate income persons.

Program 5**The Quality Housing and Work Responsibility Act of 1998 (QHWRA)**

www.hud.gov/pih/legis/titlev.html

QHWRA is landmark legislation which will make public housing reform a reality by :

- reducing the concentration of poverty in public housing
- protecting access to housing assistance for the poorest families
- supporting families making the transition from welfare to work
- transforming the public housing stock through new policies and procedures for demolition and replacement and mixed-finance projects, and through authorizing the HOPE VI revitalization program
- merging and reforming the Section 8 certificate and voucher programs
- supporting HUD management reform

Program 6**John Heinz Neighborhood Development Program**

<http://mf.hud.gov:63001/dgms/gpi/display.cfm?program=45>

Competitive grants for federal projects that provide funds for neighborhood organizations to carry out development activities that benefit low and moderate income families.

Program 7**Brownfields Redevelopment Initiative (BRI)**

www.hud.gov/cpd/cpdenvir.html

Funds and loan guarantees through regional agencies to clean up and redevelop environmentally contaminated industrial and commercial sites, commonly known as "Brownfields." Grantees must use at least 70% of funds for activities that benefit low or moderate income individuals or neighborhoods.

Program 8

Youthbuild

www.hud.gov/progdesc/youthb.cfm

Competitive federal project grants for programs to non-profit organizations that assist high-risk youth between the ages of 16-24 to learn housing construction job skills and to complete their high school education. Program participants enhance their skills as they construct and/or rehabilitate affordable housing for low- and moderate-income persons.

[See examples](#)

Program 9

Historic Preservation

www.hud.gov/cpd/ocv/cpdhp.html

Competitive federal projects grants to support preservation efforts. This is part of the National Historic Preservation Act establishing preservation programs in all federal agencies.

Program 10

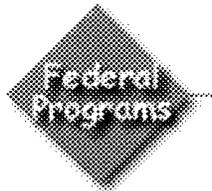
Economic Development Initiative (EDI)

www.hud.gov/cpd/oed/programs.html

Competitive federal project grants awarded to states and communities with and without Community Development Block Grant entitlements to enhance both the security of loans guaranteed through the Economic Development Loan Fund and the feasibility of the large economic development and revitalization projects they finance.

Increasing access to capital for entrepreneurs and small business has emerged as a key component of the job

growth strategy employed by EDI.
See examples



**U.S. Department of Interior
(DOI)
Funding **

 **1**

www.usbr.gov/main/index.html

Competitive federal project grants awarded through five regional offices for managing water in the American west. Activities include environmental restoration and protection, enhancing critical aquatic ecosystems, and water resources management. This program will address contemporary water issues caused by exploding population growth.

[See examples](#)

 **2**

Educational Programs and Resources

www.blm.gov/education

The BLM's Environmental Education Program includes both a school-based component and a public education and participation component.

[See examples](#)

 **3**

Historic Preservation Services

www2.cr.nps.gov/

Financial assistance, incentives, educational guidance, and technical information provided to support heritage preservation. Diverse partners include State Historic Preservation Offices (SHPOs), local governments, tribes, federal agencies, colleges, and non-profit organizations such as the National Trust for Historic Preservation (www.nthp.org).

Most of these grants go to the SHPOs or

other tribal, state, or local governments.
For a list of grants and tax credits, visit
www.cr.nps.gov/helpyou.htm.

Section 4

Rivers, Trails and Conservation Assistance (Rivers & Trails) Program

www.ncrc.nps.gov/rtca/

Assistance for interested communities with nature-based recreation development and environmental, historic and cultural conservation projects. Rivers & Trails, a national network of conservation and recreation-planning professionals, does not direct or fund projects, but when a community has decided to conserve close-to-home landscapes, Rivers & Trails can help it get started.

Section 5

Tribal Preservation Program

www2.cr.nps.gov/tribal/index.htm

Assists Indian tribes, Alaska native groups, native Hawaiians, and national organizations to preserve and protect resources and traditions that are of importance to Native Americans. Given the limited funding levels of the program, its main purpose is to help tribes strengthen their capabilities for operating sustainable preservation programs.

Section 6

Archeology and Ethnography Program

www.cr.nps.gov/aad/peocul.htm

Grants to museums and to Indian tribes, Alaska Native villages and corporations, and Native Hawaiian organizations for the purposes of assisting in the inventory, documentation, and repatriation of Native American human remains and cultural items. In 1990 the Native American Graves Protection and Repatriation Act (NAGPRA) formally affirmed the rights of lineal descendants, Indian tribes, and native Hawaiian organizations to custody of

Native American human remains, funerary objects, sacred objects, and objects of cultural patrimony.

Section 7

National Heritage Areas

www.ncrc.nps.gov/heritage/

Technical and financial assistance for conservation, interpretation and other activities in designated National Heritage Areas. Congress has designated 18 of these areas around the country, and support is provided for a limited number of years following designation. Partnerships among federal, state, and local governments and the private sector manage activities in the area. Congress identifies a "management entity" such as a local governmental agency, nonprofit organization, or an independent federal commission to coordinate the partners' voluntary actions.

Section 8

Bureau of Reclamation's Fine Art Collection

www/usbr.gov/art/

More than 200 of 375 works of art created in 1960's entitled "The American Artist and Water Reclamation" now exhibited in the Interior Building in Washington D.C. and the visitor centers at Hoover Dam and Glen Canyon Dam.

Section 9

Save America's Treasures Grants

ww2.cr.nps.gov/treasurers

Competitive national grants for preservation and/or conservation work on nationally significant intellectual and cultural artifacts and nationally significant historic structures and sites.

[See examples](#)

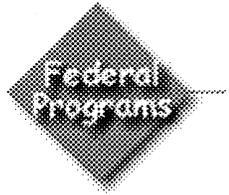
Section 10

Preservation Technology and Training Grants (PTT)

www.ncptt.nps.gov/about_pttgrants.stm

Competitive national grants to ensure an effective and efficient system of research, information distribution, and skills training in all the related historic preservation fields.

See examples



**U.S. Department of Justice
(DOJ)
Funding **tips****

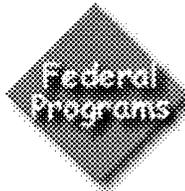
1

Art Programs for At-Risk Youth

www.arts.gov/partner/Arts4youth.html

Support for technical assistance at three pilot sites to develop, implement, and assess an arts program for youth at risk of delinquency and other problem behaviors during after school hours and summer months.

[See examples](#)



**U.S. Department of State
(STATE)
Funding **

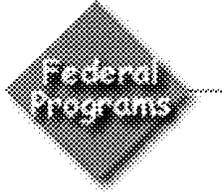
Section 1

**Bureau of Educational and Cultural
Affairs (ECA)**

<http://exchanges.state.gov/>

The purpose of CDA is to foster mutual understanding between the US and other countries through international educational and training programs by promoting personal, professional and institutional ties between citizens and organizations in the US and abroad, as well as presenting history, society, art and culture in all of its diversity to overseas audiences.

ECA programs with grants include the Fulbright Program, Office of Citizen Exchanges, and the Humphry Fellowships. ECA maintains a list of open Requests for Proposals at
<Http://exchanges.state.gov/education/rfgps/>



U.S. Department of Transportation (DOT) Funding **tips**

Program 1

Sustainable Communities Program

www.fhwa.dot.gov/tea-21/

Competitive federal pilot program to help state and local governments plan environment-friendly development.

TEA-21, enacted in June, 1998, authorizes the Federal surface transportation programs through 2003 and provides over \$3 billion in formula funding to states. ISTEA (Intermodal Surface Transportation Efficiency Act) preceded and funded similar programs from 1991-1998.

Program 2

Bicycle and Transportation Walkways

www.fhwa.dot.gov/tea21/factsheets.b-ped.htm

Formula funding to states to make bicycling and walking safer and more viable means of travel. Expands provisions to make cycle and pedestrian projects eligible for National Highway System (NHS) funding, Interstate Corridors Enhancements, and State Transportation Programs.

TEA-21, enacted in June, 1998, authorizes the Federal surface transportation programs through 2003 and provides over \$3 billion in formula funding to states. ISTEA (Intermodal Surface Transportation Efficiency Act) preceded and funded similar programs from 1991-1998.

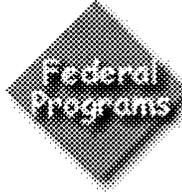
Program 3

Recreational Trails Program

www.fhwa.dot.gov/tea21/factsheets/rec-trl.htm

Competitive federal project grants providing \$270 million over the six years to create and maintain recreational trails.

TEA-21, enacted in June, 1998, authorizes the Federal surface transportation programs through 2003 and provides over \$3 billion in formula funding to states. ISTEA (Intermodal Surface Transportation Efficiency Act) preceded and funded similar programs from 1991-1998.



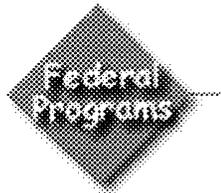
Advisory Council on Historic Preservation (ACHP) Funding

1

Section 106 Review Process

www.achp.gov

Training, guidance, and information provided to make the Section 106 review process operate efficiently and with full opportunity for citizen involvement. Section 106 guarantees that state and local governments, Indian tribes, private citizens, and organizations will have meaningful involvement in federal project planning when proposed actions affect historic resources they care about.



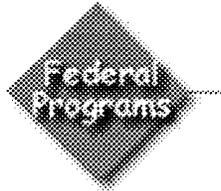
Advisory Council on Historic Preservation (ACHP) Funding **tips**

Program 1

Section 106 Review Process

www.achp.gov

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Environmental Protection Agency (EPA) Funding

1

Sustainable Development Challenge Grants

www.epa.gov/ecocommunity/sdcg

Formula funding to states, regranted in a competitive process to programs that encourage creative, locally developed projects which address serious environmental problems through the application of sustainable development strategies.

[See examples](#)

2

Brownfields Pilots and Demonstrations

www.epa.gov/swerosps/bf/pilot.htm

Competitive project grants awarded through regional offices to address serious contamination issues, including contaminants from art supplies and assessments of sites for redevelopment into arts districts.

[See examples](#)

3

Environmental Justice through Pollution Prevention

www.epa.gov/swerosps/ej/index.html

Competitive federal project grants awarded through regional offices to support programs and education that will prevent environmental pollution.

[See examples](#)

4

Brownfields Demonstration Pilots

www.epa.gov/swerosps/bf/index.html

Competitive federal project grants awarded through regional offices to restore contaminated urban land and buildings to productive use.

Section 5

American Heritage Rivers

www.epa.gov/rivers

Competitive initiative supporting locally driven and designed solutions to foster community empowerment, while providing focused attention and resources to help river communities restore their environment, revitalize their economy, renew their culture and preserve their history. A program co-sponsored by many federal department including the National Endowment of the Arts.



Federal Emergency Management Agency (FEMA) Funding

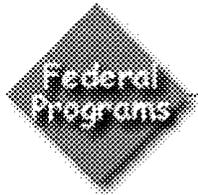
1

Public Assistance Grant Program

www.fema.gov

FEMA provided assistance to cultural organizations following the 1994 Northridge Earthquake and to several museums following Hurricane Floyd for structural repair and the stabilization of collections damaged by flood water. Please see FEMA's historic preservation webpage for additional information (www.fema.gov/r-n-r/hpindex.htm).

[See examples](#)



Institute of Museum and Library Services (IMLS) Funding

1

Conservation Project Support (CP)

www.ims.gov/grants/appl/index.htm

Competitive federal matching grants to help museums identify conservation needs and priorities and perform activities to ensure the safekeeping of their collections.

[See examples](#)

2

Conservation Assessment Program (CAP)

www.ims.gov/grants/appl/index.htm

Provides eligible museums with a general conservation survey. Serves as an adjunct to the IMLS Conservation Support Program.

[See examples](#)

3

National Award for Museum Service (NAMS)

www.ims.gov/grants/appl/index.htm

Awards to outstanding museums that provide meaningful public service for their communities. The website lists all previous awards.

[See examples](#)

4

Native American Library Services Enhancement Grants

www.ims.gov/grants/appl/index.htm

Small grants for core library operations of

tribes and Alaskan Native villages; technical assistance for these libraries, and enhancement grants to promote innovative practices in libraries serving Native Americans and Alaskan Native villages. For

a

See examples

5

National Leadership Grants

www.ims.gov/grants/appl/index.htm

Grants, contracts, and cooperative agreements to enhance the quality of library and museum services nationwide. The program supports model projects that can be widely replicated and encourages the use of promising practices in libraries and museums.

See examples

6

General Operating Support (GOS)

www.ims.gov/grants/appl/index.htm

Competitive unrestricted grants to museums for ongoing institutional activities. GOS helps museums enhance educational services, strengthen collections care, and raise funds from other sources. Awards are based on the overall excellence of museum operations.

See examples

7

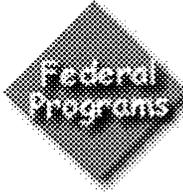
Museum Assessment Program (MAP)

www.ims.gov/grants/appl/index.htm

Competitive grants to museums supporting technical assistance for each of three assessments: institutional assessment (MAPI), collections management assessment (MAPII), and a public dimension assessment (MAPIII)

The website includes a complete listing of previous awards to museums.

See examples



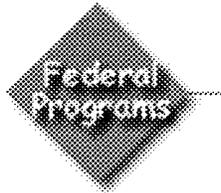
National Aeronautics and Space Administration (NASA) Funding **tips**

Program 1

NASA Arts Gallery

www.nasa.gov/gallery/arts/index.html

Small honoraria given to artists in a competitive national program that selects work in a wide range of subjects for the NASA arts collection. This collection is part of the National Air and Space Museum.



National Endowment for the Arts (NEA) Funding

1

Grants for Arts Projects

www.arts.gov/guide/GAP04/GAPindex.html

The Arts Endowment's primary funding opportunities for organizations.

Opportunities are available under "Artistic Creativity and Preservation,"

"Learning in the Arts for Children and Youth," and "Challenge America: Access to the Arts."

2

Partnership Agreements

www.arts.gov/guide/Partnership03/Pshipindex.html

Partnership agreements with state arts agencies are made in three areas: arts education activities; arts in under-served communities; and grant, service, or administrative programs. Seven regional arts organizations of state arts agencies receive support in two areas: presenting and touring and grant, service, or administrative programs. Grant support and cooperative agreements are also awarded for services provided at a national level to state arts agencies.

3

International

www.arts.gov/learn/NEAGuide/International.html

Working in cooperation with the private sector and other government agencies, the Endowment sponsors the following international programs:

1) Artslink encourages artistic exchange

with the newly independent states in Central and Eastern Europe, the former Soviet Union and the Baltics. Artslink Collaborative Projects provides funding to U.S. artists to work on mutually beneficial projects with counterparts abroad, and Artslink Residencies supports U.S. arts organizations wishing to host a visiting artist or arts manager for a five-week residency. Contact CEC International Partners: 212-643-1985; artslink@cecip.org.

2) The Fund for U.S. Artists at International Festivals and Exhibitions makes \$1.1 million available annually to support performing artists who have been invited to an international festival and to support U.S. representation at major international contemporary visual arts exhibitions. Contact Arts International, Inc.: 212-674-9744; www.artsinternational.org.

3) United States/Japan Creative Artists' Program provides six-month residencies in Japan for individual creative artists in any discipline. Contact Japan/U.S. Friendship Commission: 202-418-9800; artist@jusfc.gov; www.jusfc.gov.

4

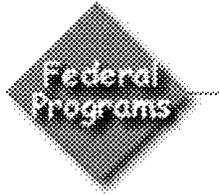
Federal Partnerships

www.arts.gov/partner/index.html

The National Endowment for the Arts has partnered with other federal departments in pilot programs that provide competitive grants and cooperative agreements demonstrating how the arts play an integral role in improving the quality of life for youth, families and communities. Past partnerships have included the U.S. Department of Agriculture, the U.S. Department of Education, the Employment Training Administration (ETA) of the U.S. Department of Labor, and the Office of Juvenile Justice and Delinquency Prevention (OJJDP) of the U.S. Department of Justice.

See the NEA website lists new federal

partnership opportunities.



National Endowment of the Humanities (NEH) Funding

Program 1

Division of Preservation and Access

www.neh.gov/whoweare/overview.html

Competitive national grants for projects that will create, preserve, and increase the availability of resources important for research, education, and public programming in the humanities. Projects may encompass books, journals, newspapers, manuscript and archival materials, maps, still and moving images, sound recordings, and objects of material culture held by libraries, archives, museums, historical organizations, and other repositories.

For a complete listing of NEH Preservation and Access grants, go to

www.neh.gov/awards/preserv99.html

See examples

Program 2

Division of Public Programs, Consultation Grant

www.neh.gov/whoweare/overview.html

Competitive national grants that support projects bringing significant insights of humanities disciplines to general audiences of all ages through interpretive exhibitions, radio and television programs, lectures, symposia, multimedia projects, printed materials, and reading and discussion groups. These grants are awarded in four categories:

*Humanities Projects in Libraries and Archives

*Humanities Projects in Media

*Humanities Projects in Museums and
Historical Organizations
*Special Projects

For a complete listing of NEH Grants for
Public Programs go to
www.neh.gov/publications/report98/public.htm

See examples

Program 3

Division of Research

www.neh.gov/whoweare/overview.html

Competitive national fellowships to
individual scholars and grants to support
complex, often collaborative, research that
contributes to the creation of knowledge in
the humanities.

For a full listing of NEH fellowships go to
www.neh.gov/publications/report98.research.htm

See examples

Program 4

Division of Education

www.neh.gov/whoweare/overview.html

Competitive national grants to educational
institutions and fellowships to scholars and
teachers to strengthen sustained,
thoughtful study of the humanities at all
levels of education and promote original
research in the humanities.

For a full listing of grants awarded by the
Division of Education go to
www.neh.gov/grants/awards/focus99.html

See examples

Program 5

Office of Challenge Grants

www.neh.gov/whoweare/overview.html

Competitive national grants to nonprofit
institutions to establish or increase
institutional endowments therefore
guaranteeing long-term support for a

variety of humanities needs. Funds may also be used for limited direct capital expenditures.

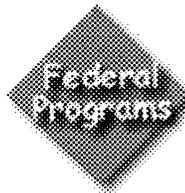
For a complete listing of NEH Challenge Grants go to www.neh.gov/grants/awards/challenge99.html
See examples

6

Office of Federal/State Partnership
www.neh.gov/whoweare/overview.html
Formula funding to all 50 states, the District of Columbia, and Territories for state councils that subgrant on a competitive basis to projects within the state.

For a listing of state humanities councils and programs they support go to <http://206.161.132.1/state/activities.html>

See examples



National Science Foundation Funding tips

Introduction 1

National Science Foundation (NSF)

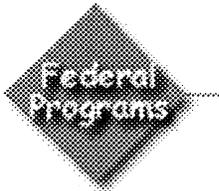
Grants

www.nsf.gov/home/grants.htm

Grants, contracts, and cooperative agreements funding research and education in science and engineering.

Project grants are awarded on a regional basis.

[See examples](#)



Small Business Administration (SBA) Funding

Program 1

Avon Women of Enterprise Awards

www.sba.gov

Recognition for women who have become successful entrepreneurs and mentors. This program is sponsored by SBA and Avon.

[See examples](#)

Program 2

Small Business Innovation Research (SBIR)

www.sba.gov

Formula funding to states, which in turn award competitive grants and loans to small businesses involved in technological research. Annually each state also nominates a small business to receive a Tibbetts Award representing innovative technological solutions.

[See examples](#)

Program 3

SBA Loans

www.sba.gov/regions/states

Funding on a formula basis to states that award grants and loans and provide technical support for small businesses.

[See examples](#)

Fact Sheet

Loans for Beginning Farmers and Ranchers



The Farm Service Agency (FSA) provides direct and guaranteed loans to beginning farmers and ranchers who are unable to obtain financing from commercial credit sources. Each fiscal year, the agency targets a portion of its direct and guaranteed farm ownership (FO) and operating loan (OL) funds to beginning farmers and ranchers.

A beginning farmer or rancher is an individual or entity who (1) has not operated a farm or ranch for more than 10 years; (2) meets the loan eligibility requirements of the program to which he/she is applying; (3) substantially participates in the operation; and, (4) for FO loan purposes, does not own a farm greater than 25 percent of the average size farm in the county. Note: all applicants for direct FO loans must have operated a farm for at least 3 years.) If the applicant is a business entity, all members must be related by blood or marriage, and all stockholders in a corporation must be eligible beginning farmers.

Maximum Loan Amounts

Maximum amounts of indebtedness are:

- Direct FO or OL: \$200,000
- Guaranteed FO or OL: \$731,000 (Amount varies annually based on inflation.)

Downpayment Farm Ownership Loan Program

FSA has a special downpayment FO loan program to assist beginning farmers and ranchers to purchase a farm or ranch. This

program also provides a means for retiring farmers to transfer their land to a future generation of farmers and ranchers.

To qualify:

- An applicant must make a cash downpayment of at least 10 percent of the purchase price.
- FSA may provide a maximum amount equal to 30 percent of the purchase price or appraised value, whichever is less. The term of the loan is 10 years at a fixed interest rate of 4 percent.
- The remaining balance may be obtained from a commercial lender or private party. FSA can provide up to a 95 percent guarantee if financing is obtained from a commercial lender. Participating lenders do not have to pay a guarantee fee.
- The purchase price or appraised value, whichever is lower, may not exceed \$250,000.

Sale of Inventory Farmland

FSA advertises acquired farm property within 15 days of acquisition. Eligible beginning farmers and ranchers are given first priority to purchase these properties at the appraised market value for the first 75 days after acquisition. If more than one eligible beginning farmer or rancher offers to purchase the property, the buyer is chosen randomly.

Joint Financing Plan

Beginning farmer or rancher applicants may choose to participate in a joint financing plan that is also

available to other applicants. In this program, FSA lends up to 50 percent of the amount financed, and another lender provides 50 percent or more. FSA will charge a reduced interest rate on the loan.

Where to Apply

Applications for direct loan assistance may be submitted to the FSA local office serving the area where the operation is located. Local FSA offices are listed in the telephone directory under U.S. Government, Department of Agriculture, Farm Service Agency. For guaranteed loans, applicants must apply to a commercial lender who participates in the Guaranteed Loan Program. Local FSA offices have lists of participating lenders.

For more information about this or any other FSA program, contact your local office, or visit us on the web at: www.fsa.usda.gov

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To file a complaint of discrimination, write USDA, Director, Office of Civil Rights, Room 326-W, Whitten Building, 1400 Independence Avenue, SW, Washington, DC 20250-9410 or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.



Farm Loans [Home Page](#) > [Services](#) > Farm Loans >

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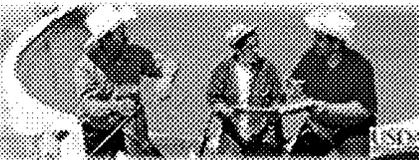
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Farm Loan Programs

FSA makes direct and guaranteed farm ownership (FO) and operating loans (OL) to farmers and ranchers who are temporarily unable to obtain private, commercial credit. FSA loans can be used to purchase land, livestock, equipment, feed, seed, and supplies. Our loans can also be used to construct buildings or make farm improvements.

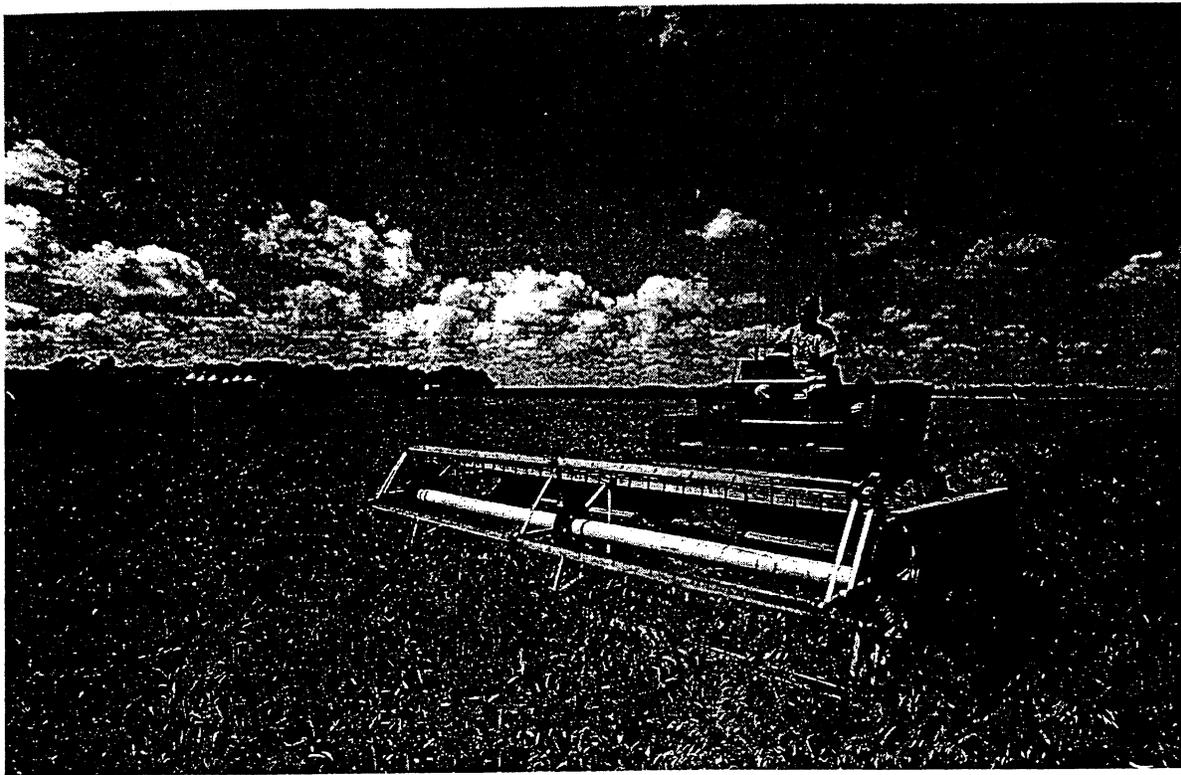
Many FSA loan [application forms](#) are available on our website! But, we encourage you to contact your [local office](#) or [USDA Service Center](#) to learn more about our programs and the information you will need for a complete application.

Our Customers: FSA loans are often provided to [beginning farmers](#) who cannot qualify for conventional loans because they have insufficient financial resources. FSA also helps established farmers who have suffered financial setbacks from [natural disasters](#), or whose resources are too limited to maintain profitable farming operations. To see a table, which summarizes FSA loan information, including maximum loan amounts, rates/terms, and loan purposes, [click here](#).

Guaranteed Loans: FSA guaranteed loans provide conventional agricultural lenders with up to a 95 percent guarantee of the principal loan amount. The lender is responsible for servicing a borrower's account for the life of the loan. All loans must meet certain qualifying criteria to be eligible for guarantees, and FSA has the right and responsibility to monitor the lender's servicing activities. Farmers interested in these loans must apply to a conventional lender, which then arranges for the FSA guarantee.

Direct Loans: FSA makes and services direct FO and OL loans. We provide our direct loan customers credit counseling and loan supervision so they have a better chance of success in their farming operation. FSA receives limited [funding](#) for direct loans, and applicants sometimes have to wait for funds to become available. To qualify for a direct loan, the applicant must be able to show sufficient repayment ability and pledge enough collateral to fully secure the loan.

National Council of State Agricultural Finance Programs



**Biennial Directory
State By State Agricultural Loan Programs**

September 2000

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Overview of State Agricultural Finance Programs

Aggie Bonds / Beginning Farmer Loan Program

The purpose of Aggie Bonds is to provide an effective means for federal-state-industry linkages whereby "government" can assist beginning and first-time farmers to purchase land, farm equipment, farm buildings and breeding livestock. The bonds offer limited tax incentives and allow credit decisions and financial risk to remain with local lending institutions.

Agricultural loan programs based on the use of tax-exempt bonds began in 1980 with the passage of legislation to create pilot Aggie Bond programs in Georgia, Alabama and Iowa. Activity peaked in the mid-eighties and abruptly leveled off in response to interest rate adjustments and other limiting factors contained in the 1986 tax bill. In the peak year of 1984, 24 states had tax-exempt bond agricultural loan programs or capabilities.

In 1988, commercial lenders renewed their interest in the use of Aggie Bonds as a way to support rural economic development efforts in their communities as well as support agriculture. The 1993 tax bill granted a permanent extension for the use of Aggie Bonds. This action greatly improved the availability of the program to eligible participants and allowed beginning and first-time farmers, lenders and state agencies to use the program more fully.

The Aggie Bond program was further expanded on August 20, 1996 to allow state loan programs to finance beginning farmer purchases of agricultural property from their grandparents, parents and/or siblings. The definition of first-time farmer also was revised, so someone may own as much as 30 percent of their county median farm size and still be eligible for a beginning farmer loan.

Guarantee Loan Programs

Several states have established state-backed guarantee loan programs to revitalize and promote the states' farmers and agricultural and industrial businesses. Loans are made by local lenders who receive up to 85 percent guarantee of principal and interest. Several states originate and service loans through a statewide agency using federal guarantees of 90 percent of principal and interest provided by the Farm Service Agency (FSA), United States Department of Agriculture (USDA).

Direct Loan Programs

Many state legislatures have appropriated funds so that direct financial assistance, in the form of direct loans, can be provided by the state agricultural agencies or authorities. The purposes of these loans include ethanol production facilities, value-added agricultural products, livestock expansion, agricultural production, aquaculture development and others.

Loan Participation Programs

These programs help low equity farmers and ranchers obtain agricultural loans when the state agency/authority purchases a portion of a loan from a local lender. The procedural guidelines are similar to the guarantee loan programs, but in these instances, the state disburses funds to buy a portion of the loan instead of guaranteeing loan payments.

National Council of State Agricultural Finance Programs

What is it?

The National Council of State Agricultural Finance Programs (NCOSAFP) was organized in November 1984 to represent states with agricultural finance programs. It is an informal organization, whose affairs are conducted by a Steering Committee selected from the NCOSAFP membership, that keeps its members informed on state programs being developed across the nation and on farm finance issues emerging in Washington, D.C.

The NCOSAFP also is involved in promoting and supporting rural economic development programs. Member states have developed and implemented individual programs to assist beginning and first-time farmers, existing family farm operations, and agribusiness firms.

National Council Goals

- To represent the interests of state agricultural finance programs in the development of legislation, regulation and consideration of other issues that affect the ability of such programs to meet the intended public purposes.
- To facilitate continuing communication and educational programs among the membership.
- To explore and evaluate new ideas in agricultural financing.
- To offer assistance to states that may be interested in developing state agricultural finance programs.

Establishing State Agricultural Finance Programs

One of the NCOSAFP goals is to assist states that may be interested in developing state agricultural finance programs. For additional information or assistance, feel free to contact any of the following NCOSAFP Steering Committee members or the respective states listed in this booklet:

<u>STATE</u>	<u>CONTACT</u>	<u>TELEPHONE</u>	<u>E-MAIL ADDRESS</u>
California	Herb Aarons	831-424-1099	Herb_Aarons@calcoastal.org
Illinois	David Wirth	217-782-5792	dwirth@mail.state.il.us
Iowa	Steve Ferguson	515-281-6444	sfergus@max.state.ia.us
Missouri	Tony Stafford	573-751-2129	tony-stafford@mail.mda.state.mo.us
North Carolina	Frank Bordeaux	919-733-0635	frank.bordeaux@ncmail.net
South Dakota	Thad Olsen	605-773-5436	thad.olsen@state.sd.us
Communicating For Agriculture (Technical Advisor)	Wayne Nelson	800-432-3276	waynen@gwtc.net

Central New York Agritourism & Education Program

I am very pleased to introduce the Central New York Agritourism & Education Program.

I hope farmers and non-farmers alike will find this a rewarding concept, one that helps highlight New York State's number one industry. The Central New York Agritourism and Education program will bring urban and suburban visitors to farms for both short stops and extended stays. With three different categories of involvement, children and adults will learn more about the many challenges farm families face, as well as the satisfaction of working in close harmony with nature.

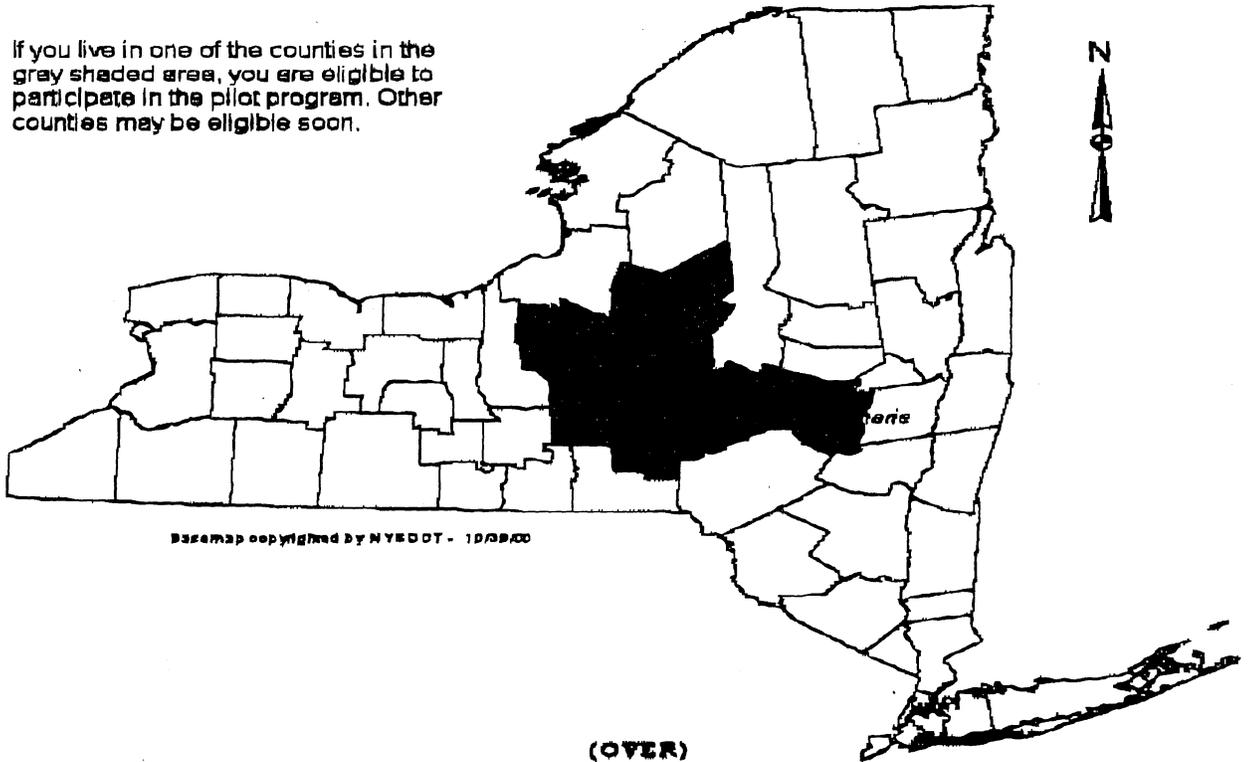
Our three options feature increasing levels of involvement for visitors and their host farm families. Many farms already involved in direct marketing will find this a unique opportunity to expand their visibility. Other farms that have generously opened their doors to host tour groups - especially school children- will find the Agritourism and Education program a welcome addition to their other activities.

I hope you will consider participating in this new concept. Farmers in Onondaga, Oneida, Madison, Cortland, Chenango, Otsego, or Schoharie County are eligible to apply. The results are certain to benefit the entire New York agriculture community as well as our non-farming neighbors.



Senator Nancy Larraine Hoffmann,
Chairwoman
Senate Agriculture Committee

If you live in one of the counties in the gray shaded area, you are eligible to participate in the pilot program. Other counties may be eligible soon.



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(OVER)

Central New York Agritourism & Education Program

New York State Agriculture Committee Chairwoman

Senator Nancy Lorraine Hoffmann

TOP and LOOK:

- ❖ Pull off roadside, or stop in farm and observe from a distance.

Grants for the following, but not limited to:

up to \$10,000

- Parking Area
- Benches, picnic tables, polebarn type shelters
- Fence painting and repair
- Cosmetic improvements, not to include barn painting
- Signage to explain site and suggest other sites
- Kiosks with brochures

STOP, LOOK, and VISIT

- ❖ Proceeding through farm, guided or unguided tour, with opportunity to observe working farm "close-up".

Grants for the following, but not limited to:

up to \$25,000

- All of the same as in "Stop, and Look"
- School bus turnaround
- Liability insurance
- Agricultural refreshments
- Nursery area
- Hand wash station
- Rest room facilities
- Signage
- Additional required vaccination for petting animals

STOP, LOOK, and STAY

- ❖ Visitors can enjoy the rural atmosphere and farm activity during an overnight or extended stay.

Grants for the following, but not limited to:

up to \$50,000

- All of the same as in "Stop, Look and Visit"
- Building or renovations to include overnight accommodations on or near farm.

For example:

- Elder hostel/dormitory
- Youth hostel/dormitory
- Bed & Breakfast
- Dormitory designed specifically for school children

For more information please call 1-866-AGTOURS

The program funds are being administered by Central New York Resource Conservation and Development

CNY RC&D Project, Inc.
99 North Broad Street
Norwich, NY 13815
1-866-AGTOURS (toll free)

Central New York Agritourism and Education Program Application

Type of application: Grant No grant requested but would like to be listed in brochure

PLEASE PRINT CLEARLY

Name: _____

Contact Person: _____

Name of Farm: _____

Telephone: _____

Address: _____

Cell Phone: _____

(street)

Fax: _____

(mailing)

E-mail: _____

(city, state, zip)

Web Site: _____

County: _____

Specific written directions to farm (include map): _____

Category of farm stop (see page 3): Stop & Look Stop, Look & Visit Stop, Look & Stay
No grant requested but would like to be listed in brochures

Type of proposed tour? Guided Unguided

Does your farm currently have a brochure? No Yes (attach copy)

Will you charge for your tour? No Yes Presently Do Rate: _____

Type of farm (example: beef, dairy, fruit, poultry, vegetable) _____

If farm is diversified please specify. _____

Do you have any previous experience with Agritourism? No Yes

If yes, please explain: _____

Business times: Hours: _____ Days: _____ Months: _____

How would your farm enhance the Agritourism and Education in the State of New York? _____

Are there other tourism venues in the area? No: Yes: If yes, please list: _____

Lessons in Farm Transfer Policy

*A Review of Public Support
for Intergenerational
Farm Transition Work in the U.S.*

May 2000

By
Steve Schwartz
Marion Bowlan
Grace Jones

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Executive Summary

The Challenge: Recent data points to the need to facilitate the entry of future generations of farmers. According to the 1997 Census of Agriculture, farm operators over 65 years of age made up 26 percent of the total, and their replacements, farmers under the age of 35, represent less than 8 percent of all farm operators. The number of farmers under the age of 35 decreased an alarming 46.4% during the ten year period ending in 1997. In order to achieve a truly sustainable agricultural system we must address this challenge. The future of the nation's agriculture depends on the ability of a new generation to enter farming.

The Farm Link Response: The Farm Link model is an innovative and practical method providing a range of services including technical assistance and information on programs and tools that facilitate the transfer of farms. A core component of this approach is helping retiring landowners who want their lands to continue in agricultural production connect with beginning farmers who can use those available lands to establish productive agricultural enterprises. Nineteen public and non-profit programs around the country have worked effectively to advance these goals using various organizational models.

Current Public Policy: Over the last 9 years local and state governments throughout the United States have directed resources towards supporting programs to address the family farm transition challenge. At least 10 states throughout the nation have implemented some form of public policy promoting family farm transitions. In addition, a few individual counties in Washington State and New York have developed similar programs. Though supported by public institutions including the departments of agriculture or land grant universities, in several cases the programs have been implemented by independent non-profit agencies. Specific state and local level public policy efforts have addressed the challenges described above through three types of programs:

- Farm transition centers – providing a range of services designed to facilitate intergenerational farm transfers;
- Tax incentives and financing programs – market based programs to promote farm transfers; and
- On-farm apprenticeship/mentorship programs.

Recommendations: The following principles should guide the development of policies to promote family farm transitions:

- Public resources should be used to support efforts to facilitate successful farm transitions.
- Public-private partnerships should be used to take advantage of the strengths of both non-governmental organizations and public institutions devoted to farm transition efforts.
- Programs should provide comprehensive services responding to various barriers to farm transfers.

THE SMALL BUSINESS FINANCIAL RESOURCE GUIDE

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