Develop a goal for your operation addressing the energy cycle, water cycle, mineral cycle and community dynamics.

Base your decisions on goals, economics, environment and community.
**Body Condition Scoring (BCS) Guidelines**

<table>
<thead>
<tr>
<th>Trait</th>
<th>Condition Score</th>
<th>Too thin</th>
<th>/ Just Right /</th>
<th>Too Fat</th>
</tr>
</thead>
<tbody>
<tr>
<td>Visible Ribs</td>
<td></td>
<td>All</td>
<td>All</td>
<td>Most</td>
</tr>
<tr>
<td>Visible Spine</td>
<td></td>
<td>+++</td>
<td>+++</td>
<td>++</td>
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<tr>
<td>Brisket Fat</td>
<td></td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>Tail Head</td>
<td></td>
<td>No</td>
<td>No</td>
<td>No</td>
</tr>
<tr>
<td>Fat (Pones)</td>
<td></td>
<td>+++</td>
<td>++</td>
<td>+</td>
</tr>
</tbody>
</table>

• In general, if cows are too thin, (condition score 4 or less), they are likely to have trouble re-breeding and probably need improved grazing or supplement.
• Cows with 5 BCS may need some additional supplement or high quality pasture.
• Cows rating score 6 or 7 need minimal fall adjustment in management.
• Fat cows, score 8 or 9 are often too fat because they are not pregnant or skipped calving last year. If she has a good calf and she is pregnant, keep her!
• ++++ indicates an increase or decrease in the trait relative to a 5 BCS

**Recommended Minimum Levels on Mineral Feed Tags for Beef Cattle**

<table>
<thead>
<tr>
<th>Element</th>
<th>Level</th>
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</thead>
<tbody>
<tr>
<td>Calcium</td>
<td>10 to 24%</td>
</tr>
<tr>
<td>Phosphorus</td>
<td>5 to 12%</td>
</tr>
<tr>
<td>Magnesium</td>
<td>2%</td>
</tr>
<tr>
<td>Magnesium</td>
<td>10 to 16%</td>
</tr>
<tr>
<td>Sulfur</td>
<td>1%</td>
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<tr>
<td>Manganese</td>
<td>2000 ppm</td>
</tr>
<tr>
<td>Copper</td>
<td>1750 ppm</td>
</tr>
<tr>
<td>Zinc</td>
<td>3500 ppm</td>
</tr>
<tr>
<td>Cobalt</td>
<td>20 ppm</td>
</tr>
<tr>
<td>Iodine</td>
<td>50 ppm</td>
</tr>
<tr>
<td>Selenium</td>
<td>44 ppm</td>
</tr>
</tbody>
</table>

• Mineral supplementation is recommended year round.
• Calculations based on 2-4 oz mineral consumption.
• Producers need to switch to a high magnesium mineral at least 60 days before the calving season.
• Sulfur is generally in excess in TN and can be antagonistic to copper, zinc, iron and manganese.

**Gestation Table Based on 283 Days (Noble Foundation)**

<table>
<thead>
<tr>
<th>Breeding Date</th>
<th>Calving Date</th>
<th>Breeding Date</th>
<th>Calving Date</th>
<th>Breeding Date</th>
<th>Calving Date</th>
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<tbody>
<tr>
<td>1-Jan</td>
<td>13-Oct</td>
<td>7-May</td>
<td>16-Feb</td>
<td>10-Sep</td>
<td>22-Jun</td>
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<td>8-Jan</td>
<td>20-Oct</td>
<td>14-May</td>
<td>23-Feb</td>
<td>17-Sep</td>
<td>29-Jun</td>
</tr>
<tr>
<td>15-Jan</td>
<td>27-Oct</td>
<td>21-May</td>
<td>2-Mar</td>
<td>24-Sep</td>
<td>6-Jul</td>
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<td>9-Mar</td>
<td>1-Oct</td>
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<td>25-Jun</td>
<td>6-Apr</td>
<td>29-Oct</td>
<td>10-Aug</td>
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<td>8-Dec</td>
<td>2-Jul</td>
<td>13-Apr</td>
<td>5-Nov</td>
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Cover photo by USDA/NRCS
Months of 2011
January

Stockpiled grass is 2 to 5 times cheaper than hay
Ration pasture like you do hay

Herding

- Slow down, speak in a normal voice
- Best if one person calls and another keeps the group together
- To get livestock to herd up, rear person should zigzag back and forth at edge of flight (recognition) zone
- Edge of flight zone is when animal begins movement
- Ease in and out of flight zone, apply pressure then release pressure
- Position yourself so the animal can see you and calf
- Movement draws movement
- Direct the lead animal not the rear animal

Feeding/Grazing: Consider adjusting stocking rate to accumulate forage prior to winter and drought

- Fall calving is recommended when tall fescue is the primary pasture due to breeding problems
- Fall calving allows high use of spring flush of growth, requires better quality pasture or hay
- When conditions are right feed hay in remote areas
- Unroll hay daily or use hay rings
- Unrolling hay in front of temp fence reduces waste
- Ideally locate feed areas 300’ from water on uplands surrounded by grass
- During wet times feed on heavy use areas
- Baby calves can be trampled around hay rings

Water

- Don’t allow trough to overflow, install overflow pipe to drainage way
- Reduce freezing allow 1/16” of water to flow through trough
- Ball waterers, set slight gap around balls, drain when not in use
- Check heat lamps and tightness of pump house
- Break ice. Painting tank black with 1/2 tank covered reduces freezing

Shelter - Cattle in good body condition tolerate cold weather best

- Wet muddy cattle are most vulnerable to wind and cold
- Round hay can be strategically placed to provide wind break
- Living barn is a small clearing facing east surrounded by trees, preferably cedar or evergreen

“Buy light weight calves in late fall after stockpiling grass, sell in August prior to fall growth period,” Gordon Hazard (the master of simplicity and net return)
Seeding:
- Consider managing existing forage in lieu of seeding more
- Legumes can improve quality and quantity of forage
- Renovate with legumes, broadcast/frost seeding. As a mixture/acre: 2 lbs. Ladino white clover, 4 lbs. red clover, plus 8 lbs. of kobe lespedeza on upland fields. Alone/ac.: 2 lbs. white clover, 8 lbs. red clover, or 25 lbs. of kobe lespedeza
- Over 30% clover can reduce your stand of grass reducing total production and increasing chance of bloat (cattle on consistent clover diet less prone to bloat)

Grazing:
- Limit graze or fence out streams/other sensitive areas
- No-tilled winter annuals support animals better
- Plan pasture utilization (water, fence, feed, mineral, shade)

February

Think Clovers, 30% of stand is enough

Animal Temperament - Cattle with faster exit speeds from the working chute had lower weight gains, more sickness, and more dark cutting meat. Cattle with thin foreleg bones exited faster. Holsteins with more white on their head exited faster
- Exit score of animals leaving the working chute
  1) Walk - have questionable mother ability
  2) Trot - desirable animal
  3) Canter - evaluate temperament
  4) Jump - consider culling or improving temperament

Feed in the afternoon improves number of calves born in the morning
- Stockpiled t. fescue can hold good quality for dry beef cattle through February
- Feed on weedy areas & spots of bermuda
- Do not feed next to water or other sensitive areas
- Heavy Use Area runoff into livestock drinking water can cause disease
- Determine fertilizer and seeding needs based on hay, feed & livestock needs

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Feed on weedy areas to tread weeds down or thin soils to manure area and build organic matter, unrolling hay daily will conserve hay and reduce mud outs, another alternative is “bale grazing” set out enough bales for a week and move polywire, feeding daily allowance.
March - Continue to rotate cattle or confine and feed till pastures are at least 6” tall, never open up all of the gates.

**Grazing** - Drought management begins by managing what you have when you have it!

- Leave residual height of 3” tall fescue & annual ryegrass; 4” orchardgrass & winter annuals
- If rotation stopped during the winter, begin pasture rotation before forage gets ahead of cattle
- Rotate quickly through pasture, practice take half leave half principle (i.e. 6” at turn in, graze no lower than 3”).
- Slowly introduce livestock to tall fescue if they come from an area that does not have tall fescue
- Limit graze winter annuals (winter annuals cost approximately $50.00/ac. less than hay)
- Consider prescribed burning native grasses, consult Tennessee Division of Forestry for a burn plan & permit

**Weed Control** - see June for warm season weed control

- If you are constantly having to spray you need to change mgmt: raise grazing or clipping ht, use high density grazing, more animals on small acreage for short duration < 7 days, rest pastures longer 14 to 45 days,
- Consider spot spraying weeds, follow label recommendations
- Multi-species and high density grazing helps control weeds
- Adding goats and/or sheep to your grazing changes weeds to valuable forbs

**Fertility** - consider cost prior to fertilizing

- 100 cows on 1 acre for 11 days provides equivalent of 150 lbs of 19-19-19
- Value of manure from one cow is over $200/year
- High density grazing 4 or more animals per acre improves manure distribution
- Spread waste hay, mud, and manure from feed areas

**Livestock**

- Feed magnesium mineral to prevent grass tetany (see table)
- Proper phosphorus fertilization enhances forage magnesium uptake and lowers the risk of grass tetany
- Too high soil potassium can kill cows by increasing the incidence of grass tetany
- Young learn from mother, exposing calves to feed and forage with mother improves intake.

**Seeding or Renovation**

- Clean and calibrate drill
- Smooth and re-seed hay feeding areas and heavy traffic areas
- Evaluate legume stands for reseeding
- Certified red clover seed typically last 3 yrs where common only last 2 yrs
- Place small seed at 1/4 to 1/2 inch deep
- Planting too deep is a common problem
- Slow down for more precise seeding

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“Livestock are the ultimate machine, they run on solar energy and reproduce themselves” Greg Judy

Work animals on sides not in front and rear.
Livestock - See Gestation, Body Condition & Mineral Tables

- Continue feeding magnesium mineral until daytime temperatures are consistently above 60°F
- Breeding now will give Jan. and early Feb. calves; and reduce problems with high endophyte tall fescue, down side is calving in Jan isn’t working with forage cycle and natural birthing season
- Use best quality pastures during the breeding season
- Order of animals nutritional demands: maintenance, lactation, growth, breeding (This is why first calf heifers are hard to rebreed)

Grazing

- Bloat is most likely when livestock are hungry and turned in on wet legumes
- Rotate fast when growth is fast
- 3” stubble allows t. fescue to capture sunlight for quick re-growth
- Graze to prevent shading of legumes
- 5" to 8” of grass at turn in allows animal to get a mouth full
- Take half ht./leave half ht. works great for refreshing trampled on pasture

April - rotate cattle fast when forage growth is fast, alternative is to lay down excess forage with high density grazing improving soil quality

Animal Behavior

- High hair whorls above the eyes and animals with no hair whorls are more flighty
- Tail swishing and a high head are signs of fear
- Walking from the head chute toward animals in the alley moves animals toward the head gate
- Zig zagging in front of the herd slows them down
- Settle (calm) animals after moving them to a new area, allow to graze
- Apply pressure and release pressure to keep animals grazing in the desired area

Stock Density (Amount of live weight per acre per day) - Powerful tool, applying pressure to paddocks then turning it off, resting pastures

- High concentration of animals results in uniform grazing, higher utilization, consumption of weeds, uniform manure distribution and pulsing of nutrients
- Vary stock density according to forage growth and utilization needs. Stock density can be varied by changing: animal number, weight, and paddock size
- Target stock densities: Lactating dairy 40,000+lb/ac, Stocker cattle 20,000 lb/ac, Beef cattle 10,000+ lb/ac (10-1000 lb cattle/ac)
- Benefits from high stock density begin about 4000 lbs/ac up to an Ultra-high density of 100,000+ lb/ac, rotation is based on height of grass
Native Grasses - best drought tolerance, high production relative to yield
- 45 day rest from grazing improves grass production and nesting
- Cost share programs are available for establishment
- Eastern gamagrass, primitive perennial corn
- Don’t graze Native Warm Season Grass closer than 6”
- Nesting season for quail is 4/15 - 8/15

May - graze tall fescue close (2”) to stimulate existing warm season grass

Seeding - Bermuda grass is an excellent vegetation for heavy use areas
- Seed, sprig, or vegetatively establish warm season forages
- Typically 30% of the forage system should be in warm season forages
- Hybrid Bermuda produces high quality forage when tall fescue is dormant

Fertility - earliest date to fertilize warm season forage
- Over 32% of fertilizer is wasted if soil pH is 5.5 or lower, too many fields in Tennessee are below the desirable pH of 6.5. Soil test!!
- Pastures grazed with high stock density typically maintain or improve in fertility

Cattle, Sheep and Goats have different diet preferences, grazing multi-species improve forage utilization and manure distribution

Compensatory Gain “The bovine has the ability to exist for months on practically a maintenance ration and then put on above normal gain as his plain of nutrition increases. We must keep wintering expenses low using cheap roughage while we wait for spring and grass.” Gordon Hazard

Grazing
- Continue to rotate fast to keep forage vegetative
- Now is a good time to heavily graze broomsedge fields
- Attend NRCS, University, & Ag Dealer pasture walks & field days
Fertility
- Apply fertilizer for warm season forages according to soil test recommendations and forage needs
- Ideally apply fertilizer prior to 1/2” to 1” rain to reduce fertilizer loss

Parasites
- Heavy infestation of hornflies can suck a ½ pint of blood per day per steer
- If their tails are switching and they are using their head to dislodge flies they are not gaining at the maximum
- Gordon Hazard’s technique is de-worming first with injectable ivermec followed by ivermectin pour on every three months

Legumes in warm season grass lower need for costly nitrogen fertilizer

Grazing
- Close grazing stimulates Bermudagrass, crabgrass, dallisgrass
- Keep bermuda grazed or clipped short for best palatability
- Separate water, shade and feed for better animal distribution
- Johnsongrass, perennial sorghum while not legal to sale in Tennessee is an excellent forage to manage for

Weed Control
- If you apply pesticides year after year, your management is not breaking the cycle of the pest, the best weed control is good pasture management
- High density grazing reduces or eliminates clipping needs
- Consider spot spraying and wick application of herbicide
- Consult Extension Service and herbicide label for weed susceptibility, rates and dates of application

Cow Days Per Acre =
# Cows x # Days
# Acres

Note: 500 lb calf = 0.5 cow
- Totaling cow days per acre per field is powerful
- Allows comparison of production per field considering inputs and management
- See back page for recording cow days and other records

G. Brann, Macon Co.
Grazing System Guidelines

- Rotate prior to impacting any resource (forage, animal, water, or soil)
- Follow landscape lines for paddock boundaries
- Keep paddocks square to rectangular if possible
- Locate water so paddocks can be further subdivided
- The paddock ahead should be of higher quality than the one animals are leaving
- Monthly rotations changed to weekly rotations increases carrying capacity up to 20%

Watering Facility

- Water consumption increases as temperature increases
  - Forage intake drops when water intake drops
  - Taste of water can reduce intake (sediment, algae, etc)

July

"Overgrazing occurs when a plant bitten severely in the growing season gets bitten severely again while using energy it has taken from its crown. This occurs three ways: animals stay too long, animals return too soon, or new leaf is removed following dormancy" Alan Savory
Drought Management -
• Inventory grass and predict how long grass will last
• Close gates, feed hay or supplement on one field till other fields recover
• Multiple paddocks conserve forage for slow growth periods, Slow rotation, bigger paddocks longer rest period
• Consider creep grazing, allowing calves to graze ahead of cows, or early weaning

Water-
• Properly planned placement of water points improves forage utilization & water quality
• Herds travel as a group if travel distance is over 800-900’ or lead animal travels over a hill or leaves shade for water
• Rotational grazing and proper placement of water improves waste distribution by the animal
• Most manure is dropped around shade, water, and hay.
• Separating facilities will improve manure distribution
• Use rack or guard to keep livestock out of open tank

Seed cool season grasses between August 15 and Oct. 1, also good time to apply high density grazing pressure on fields to stimulate seed bank
• Sow forage for season you lack forage in: Spring, Fall and Winter (tall fescue, orchardgrass, winter annuals), Summer (Bermuda grass, NWSG, millets, sorghums). Most producers need more fall production to carry them farther into winter without feeding hay. Warm season grasses can retain decent quality

Weed Control -
• Grazing weeds in a vegetative stage increases consumption by cattle; goats tend to prefer weeds in late season
• High density grazing also increases weed consumption
• Mowing weeds when blooming before seed forms is best; earlier mowing can result in tillering

Grazing - stockpile grass on winter feeding areas
• Mixed forage species pasture allows the animal a more balanced diet, reduces stress, increases intake and efficiency
• Old disk blade is great to cover water line access or for floating brace
• Placing gates or gaps so livestock enter straight or at a 45-degree angle turn reduces wear of the gate area
• Cattle normally graze 6 to 11 hours per day, just before dusk and just after dawn

August

“Nothing in high density grazing is wasted if it is trampled on the ground. We are feeding our soil microbes, earthworms, laying down ground surface litter, building soil, increasing organic matter, preventing erosion, holding water where it falls and providing bird nest habitats” Greg Judy, Mo.
Water - the most important nutrient

- Check springs during low flow period, may need increased water storage if flow is low, septic tank works great
- Animal's weight = 50-80% water, milk is approximately 90% water

Grazing

- Normal rumination time is 5 - 9 hours after grazing, adequate rumination indicates a balance of fiber and nutrients
- During drought confine animals to one paddock or continue to rotate and feed hay till other paddocks recover
- Do not graze or clip sericea or native warm season grass fields until after frost unless you want reduced stand

Stockpiling - feeding hay during the growing season grows grass while feeding hay, winter feeding just buys time.

- Stockpiling is 2 to 4.5 times more profitable than feeding hay
- Stockpile ~1 ac/cow
- Stockpiling provides 60 to 90 more days of grazing
- Tall fescue holds its winter quality better than any other perennial forage
- The quality of stockpiled Bermuda grass is not too bad, graze early after frost
- The quality of stockpiled Bermuda grass is not too bad, graze early after frost

Seedling - Shape and seed eroded areas, clean out ponds, and perform other earth work

- Inventory existing plants, many times it's best to manage existing forages, increasing rotation from once per week to 2x a week improves utilization up to 20%, provides paddocks with 42% more rest for re-growth
- Control weeds and balance fertility prior to seeding
- When seeding tall fescue seed no more than 1/2 bu. of wheat, best to seed tall fescue alone
- Seed tall fescue now and overseed with legumes in February
- Seed winter annuals in warm season forage or where fescue is less than 50% stand
- No-till is an excellent planting method: don't plant too deep and seedlings must have space

Water Quality

- Steers gain over 10% more on high quality water
- Water quality can affect growth, lactation, and reproduction
- Poor water quality increases diseases: Coccidiosis, Cryptosporidia, Salmonella, E. Coli and Leptospirosis. Calves are affected most
- Leptospirosis increases rates of abortion within 2-5 weeks of infection
- Hoof action stirs up sediment and organisms lowering water quality
- Chronic toxicity = poor weight gain, poor appetite, high susceptibility to infection and abortion
- Sulfur causes copper, & selenium deficiency
- High iron in water contributes to copper deficiency
- Test water if animals have a rough hair coat, unexplained illness, or breeding problems

Stream crossings are best placed above a riffle, not shaded and water diverted from top of ramps

Graze riparian areas infrequently (1 or 2 times per year)
**Water - Winterize**

- Winterize equipment, pumps, tanks and buildings.
  - If building a pond install a 2" or larger supply pipe under the dam with a trough below the pond.

**Trailing**

- Trails typically form between feed, water and shade.
  - Livestock walk fences and may create gullies if fences are located in drainage ways or up & down hill.
  - High density short duration grazing reduces trailing.
  - Access through a gate can magnify trailing problems.
  - For livestock flow, where possible place gates in corners.

**Grazing**

- Calculate number of cow acre days of grazing left.
  - Number of cows x acres divided by days = cow acre days.
  - Be aware of prussic acid (cyanide poisoning) from grazing sorghums and johnsongrass after frost. Grazing is safe 10 days after frost unless re-growth and freezing occurs again.
  - Nitrate poisoning, nitrate remains in hay, most common in a drought year, test for nitrates, nitrate concentration is highest in the base of the plant.
  - Place weaned calves on rested "clean" grass that is 5" or taller.

**Seeding**

- Overseed warm season forages like Bermuda grass with red and white clover to reduce N fertilizer by half.
  - Typically more management is needed not more seed.
  - Seed winter annuals in warm season forages.
  - Fertilize perennial cool season forages (40 lbs. N) in lieu of overseeding unless perennial stand is 50% or less.

**Grassfed Meat**

- Compared with grain-fed meat,
  - Grass-fed meats have 5 times more cancer-fighting CLA (conjugated linoleic acid).
  - Four times more vitamin E.
  - Three times more heart-friendly omega-3s.
  - Twice as much beta carotene.
  - Lower in total fat, saturated fat and calories.
  - Fatty acids are essential (fats) in our diets.
  - The only way to get the correct proportions is to choose grass-fed animal products.

**Grassfed Beef**

- Ideal if cattle are in a constant state of gain of 1.8 pounds adg.
  - High adg forages TDN 65%+, 4% + of liveweight availability, 20%+ DM, balanced energy to protein ratio 6:1.
  - Spring is best harvest time.
  - Steer finish wt. 100 pounds greater than dam.

**Conservation Programs**

- Contact local USDA/NRCS office about available cost share for conservation practices.
  - A number of cost share programs are available: CSP, CRP, EQIP, TDA, WHIP and others.
  - Contact TDA for TN Agric. Enhancement program cost share on Genetic Improvement, Cattle Handling Facilities, Hay Storage, Milk Equipment and Marketing Incentives 615-837-5160.

**October**

"Using the Fat Bank, Every fat cow carries an energy reservoir on her back. The energy value of one BCS ranges from about one-quarter to one-half ton of hay" Jim Gerrish.
**Grazing**

- If needed, begin strip grazing stockpiled tall fescue at water point.
- Inventory standing forage available and hay supply.
- Determine standing “Cow Acre Days.”
- After frost, sweetness and palatability increase in tall fescue.
- Forage will last much longer strip grazed allowing animals access to only 3 to 4 days of grazing at a time.
- Allocate about 2 ac./30 head / 3 days: adjust according to yield and trial & error.
- Electric polywire is a convenient temporary fence for subdividing pasture.
- If grazing crop residues, leave 50% or more of surface covered with residue, graze in dry times.

**Feeding Areas**

- Feed away from water areas, sinkholes, depressions & other sensitive areas.
- When possible feed off of heavy use area to improve manure distribution, and lessen cost of spreading.
- Manure is a benefit spread by the cow on the pasture or it can be a cost and environmental hazard offsite.
- Filter runoff from heavy use areas where manure buildup occurs, 30’ of good pasture filters nutrients.

**November**

A good starting point on stocking rate is 1 cow/calf per 2.5 ac. Confine and feed livestock before forage is grazed below recommended grazing height. Recommended ending height: Tall fescue 3”, Bermudagrass 2”, Orchardgrass, Small grains 4”, Native Grass 8”. Turn in height 2x or more taller than ending height. If livestock have to be confined often stocking rate is too high.

**Livestock**

- Check with Cattleman’s Association and USDA/FSA about Premise ID.
- It’s easier to put flesh on animals prior to 3rd trimester.
Grazing
- Start temporary fence at water source
- Strip graze stockpiled tall fescue
- Fence off 3 to 4 days of grazing at a time
- Adjust fencing as needed
- Winter annuals should be limit grazed

Livestock - See Gestation, Mineral and Body Condition Score Table
- Monitor cows body condition score trend up, down, or stable
- Although one group is easier to manage, if needed divide the herd into groups for winter feeding
- Bury dead animals 30” deep, reduces predator problems
- Review the years calf crop and start plans for next years breeding season
- Electric tape tied to post, held at other end moves trained animals effectively

December

Unrolling hay daily as needed, reduces or eliminates mud outs, and weedy spots in the growing season, improves accessibility and manure distribution. TAMU reports feeding 1/3 less hay by rationing hay with an unroller (similar to feeding square bales)

Grazing
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Corral Design
- Crowd pen best w/ level surface, fill pen half full
  ✓ Crowd pen best if animals see 2 to 3 body lengths up the single file chute before it curves
  ✓ Animals go around the curve, thinking they are going back where they came from
  ✓ Width of V-shaped chute is 18” at bottom & 32” at 5’ ht., or 28” width for a straight wall chute

G. Brann, Macon Co

Heavy Use Areas
- Geo-textile fabric is useful to improve longevity of rock
  - Uses include: gates, hay storage, feed pad, stream crossing, around trough, around barn, etc.
  - Size rock relative to the job: 2”-3” rock for heavy equipment and hay storage, crusher run is standard, 3/8” stone to lime for tender feet
- Backing up when dumping rock prevents wadding geotextile
- Compacting rock improves utility and longevity
  - Use a sheep’s foot roller, hand held packer, or drive over previously placed rock with a loaded truck
- Maintain rock cover over geotextile

Corral Design - crowd pen best w/ level surface, fill pen half full
✓ Crowd pen best if animals see 2 to 3 body lengths up the single file chute before it curves
✓ Animals go around the curve, thinking they are going back where they came from
✓ Width of V-shaped chute is 18” at bottom & 32” at 5’ ht., or 28” width for a straight wall chute
Tennessee Grazing Coalition - partners interested in promoting the benefits of grazing management: Members of the coalition include: Beef and Dairy Grazer, Raymond Cooper, Chairman; Beef and Goat Grazer, Bill Legg, Vice Chairman; Beef Producer, Terry Gupton; Beef and Sheep Grazer, Delk Kennedy; TN Association of Conservation Districts, Nelson Garner; TN Cattlemen’s Association, Bud Guinn; TN Farm Bureau, John Wolfolk and Flavius Barker; TN Forage and Grassland Council, Perry Neal; TN Goat Producers, Steve and Connie Gillam; TN Horse Council, TN Llama Community, TN Sheep Producers Association, Ben Powell; TN State Agriculture Committee, Glen Long; Rural Resources, Sally Causey and Richard Spain. Technical advisors: Natural Resources Conservation Service, Greg Brann and Vic Simpson; Tennessee Department of Agriculture, Jim Nance; The University of Tennessee, Gary Bates; UT Experiment Stations, Dennis Onks; Tennessee State University, An Peischel.

Groups Committed to Livestock Production and a Healthy Environment

**Natural Resources Conservation Service** – Grazing Lands Mission: Coordination, and transfer of technology that meets the needs of grazing land resources, landowners, managers, and the public. Strive to develop Total Resource Management Plans that address all resource concerns. Contact local field offices: [http://www.tn.nrcs.usda.gov/contact/directory/index.html](http://www.tn.nrcs.usda.gov/contact/directory/index.html)

**Tennessee Association of Conservation Districts:** Mission: to take available technical, financial, and educational resources, whatever their source, and focus or coordinate them so that they meet the needs of the local land user for the conservation of soil, water and related resources. [http://tnacd.org/](http://tnacd.org/)


**Tennessee Cattlemen's Association** mission is to provide the cattle feeders and producers in the State of Tennessee with an organization through which they may function collectively to protect their interests and work toward the solution of cattle industry problems; and to build the necessary good-will that will bring both governmental and public esteem and recognition to the industry. [http://www.tncattle.org/](http://www.tncattle.org/)

**Tennessee Farmers CO-OP** remains a cornerstone in the Tennessee communities in which retail outlets and TFC facilities are located. Because its roots reach back into the soil farmed by its organizers, Co-op always has the best interest of its patrons at heart. A knowledgeable, well-trained, and dedicated staff stands ready to serve the needs of each and every customer. Remember: Co-op offers quality products for everyone! [http://www.ourcoop.com/main/home.asp](http://www.ourcoop.com/main/home.asp)

**The Nature Conservancy** The Duck River is considered a "Last Great Place" by The Nature Conservancy, and is widely regarded as the most biologically rich river in North America. Our Duck River Project works with a variety of partners and is committed to supporting landowners in their efforts to improve land condition and protect water quality throughout the upper watershed. [http://www.nature.org/](http://www.nature.org/)

[Image of NRCS logo]

[Image of TACD logo]

[Image of Tennessee Beef Cattle Improvement Initiative logo]

[Image of Tennessee Cattlemen's Association logo]

[Image of CO-OP logo]

[Image of The Nature Conservancy logo]
**Tennessee Department of Agriculture**- The goal of TDA’s Agricultural Resources Conservation Fund is to reduce or eliminate runoff from agricultural operations to the extent that soil particles or other pollutants do not enter the waters of the state.

[http://www.state.tn.us/agriculture/](http://www.state.tn.us/agriculture/)

**Tennessee Farm Bureau Federation**- To develop, foster, promote and protect programs for the general welfare, including economic, social, educational and political well-being of farm people of the great state of Tennessee.” adopted February 15, 1923.

[http://www.tnfarmbureau.org/index.html](http://www.tnfarmbureau.org/index.html)

**Tennessee Landowner Incentive Program (TNLIP)**- The TWRA will provide 75% cost-share assistance and some cash incentives for best management practices implemented near streams. Practices will include stream exclusion fencing with alternative water sources, field borders, riparian buffer, heavy use area protection, stream crossing, and channel stabilization. To learn more about the TNLIP and what can be done on your property, contact Gray Anderson at 615-837-6008, Gray.Anderson@state.tn.us, or visit the website at [www.state.tn.us/twra/wildlife/tnlip](http://www.state.tn.us/twra/wildlife/tnlip)

**Tennessee Valley Authority** goals are to generate prosperity for the Tennessee Valley by promoting economic development, supply low-cost, reliable power, and supporting a thriving river system. Watershed teams work in partnership with business, industry, government agencies, and community groups to manage, protect, and improve the quality of the Tennessee River and its tributaries. TVA provides cost share funding for demonstration projects to encourage good land management practices to improve water quality. [http://www.tva.gov/](http://www.tva.gov/)

**The University of Tennessee Extension** is an off-campus division of the UT Institute of Agriculture. It is a statewide educational organization, funded by federal, state and local governments, that brings research-based information about agriculture, family and consumer sciences, and resource development to the people of Tennessee where they live and work. [http://www.utextension.utk.edu/](http://www.utextension.utk.edu/)

**World Wildlife Fund’s** Southeast Rivers and Streams Private Landowner Incentive Program (PLIP) works with landowners to establish practices that enhance and protect water quality and biodiversity. We do this by helping landowners access Farm Bill programs and by providing incentives to landowners who install effective, progressive practices. [http://www.worldwildlife.org/about/](http://www.worldwildlife.org/about/)

Non-Discrimination Statement: The U.S. Department of Agriculture (USDA) prohibits discrimination in all its programs and activities on the basis of race, color, national origin, sex, religion, age, disability, political beliefs, sexual orientation, or marital or family status. (Not all prohibited bases apply to all programs.) Persons with disabilities who require alternative means for communication of program information (Braille, large print, audiotape, etc.) should contact USDA’s TARGET Center at 202-720-2600 (voice and TDD). To file a complaint of discrimination, write USDA, Director, Office of Civil Rights, Room 326W, Whitten Building, 14th and Independence Avenue, SW, Washington, DC 20250-9410 or call (202) 720-5964 (voice and TDD). USDA is an equal opportunity provider and employer.

Livestock Record:

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<th>Premises ID Number(s)</th>
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<table>
<thead>
<tr>
<th>Cow ID</th>
<th>BCS/Date</th>
<th>Calf Birth Date/Wt.</th>
<th>Calf ID, Color, and Sex</th>
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<th>Other (i.e. Source of animals, Breeding date, Sire, etc)</th>
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Age Source Verification: record date of first calf born per lot of cattle, if year round calving record date of first born calf every 3 months
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Pasture Record: USDA/NRCS programs like EQIP and CSP require grazing records for participation

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<td># Cows x # Days = Cow-Days Per Acre # Acres</td>
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<td></td>
<td>Date Grazed</td>
<td>Begin Grazing Ht</td>
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<tr>
<td>Example 3 (45ac)</td>
<td>Cows, 100, 1100 lbs</td>
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<td>5”</td>
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Notes:  # Cows x # Days = Cow-Days Per Acre
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Note: 500 # calf = 0.5 cow,
Totaling cow days per acre per field is powerful in comparing fields considering inputs, management and output.
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Months of 2012